

**JEFFERSON COUNTY CHAMBER OF COMMERCE**  
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**BULLETIN NO. 561**

**APRIL 2, 2007**

**MONTHLY MEMBERSHIP MEETING – APRIL 26, 2007**

The monthly membership meeting of the Jefferson County Chamber of Commerce will be held on Thursday, April 26, 2007, at 12:00 noon at the **Bavarian Inn** in Shepherdstown. We invite employers to bring their secretaries, administrative assistants, office workers, etc. to the luncheon so they may be honored at your Chamber's 8<sup>th</sup> Annual Right Hands Day. The cost for each honoree will be \$25.00 including meal, flowers, and other special gifts, and the opportunity to win a grand prize of a gift certificate, donated by **Fargo Insurance and Financial Services**. For those who will be attending to show support, such as the bosses, the cost for the luncheon alone will be \$12.00. We hope to include some special touches for the honorees, including door prizes. If your business would like to provide an individual door prize, or an item such as a "\$ off" coupon on a product or service to be given to each honoree, please contact your Chamber office. To keep the meeting at a reasonable length of time, in place of introductions a booklet will be made with biographical information on each honoree. At the meeting, the employer will introduce him/herself and his/her honoree(s). A reservation form for the meeting is included with this newsletter; don't forget to fill out the reverse side of the form which when completed, will contain the biographical information needed for the booklet that will be given to those attending the meeting.

The menu will be: House Salad, Chicken Picatta, Ice Cream and Beverage.

**VOLUNTEERS NEEDED**

Your Chamber will have a booth at the June festival for members who wish to display their brochures. If you are interested, bring at least 100 brochures to your Chamber office by Friday, June 1, and if you would like to volunteer to work in the booth, please call your Chamber office at (304) 725-2055.

**LEADERSHIP JEFFERSON**

The module, Land Use, was held on March 14. Participants had an overview of land use in Jefferson County led by Michael Swartz of the Fresh Water Institute. They then traveled to Harewood, Evitts Run Park, and the Crosswinds and Huntfield Subdivisions. In the evening, a question and answer forum was held at the **Old Opera House**, and the public was invited to the meeting. Moderator Peter Corum, Wells Fargo Home Mortgage, asked a panel including Mayor Peggy Smith, **City of Charles Town**; David Mills, **City of Ranson**; Francis Morgan, **Jefferson County Commission**; Eric Lewis, **Ours & Lewis CPAs**; and Cam Tabb, **Lyle C. Tabb & Sons**, land use questions created by the Leadership Jefferson class. The next module, Agriculture, will be held on April 11. **An insert on Leadership Jefferson 2007-2008 is enclosed.**

**MEMBERSHIP REPORT**

We are pleased to welcome the following new members:

**Harpers Ferry Chiropractic, PLLC**

Alissa Harris, Representative  
P. O. Box 1307, 1441 Washington Street  
Harpers Ferry, WV 25425  
(304) 535-3009  
Chiropractor  
[www.harpersferry-chiropractic.com](http://www.harpersferry-chiropractic.com)

**Westwind Potters**

Jane Murto, Representative  
P. O. Box 686, 144 High Street  
Harpers Ferry, WV 25425  
(304) 535-2511  
Pottery Store  
[www.westwindpotters.com](http://www.westwindpotters.com)

**Albert & Arnold's LLC**

Michael Brown, Representative  
115 W. Washington Street  
Charles Town, WV 25414  
(304) 725-7466  
Wine and Cheese Store  
[albert\\_arnolds@yahoo.com](mailto:albert_arnolds@yahoo.com)

**Reese's Nursery & Landscaping**

Reese L. Clabaugh, Representative  
P. O. Box 495  
Ranson, WV 25438  
(304) 725-0094  
Nursery  
[raven928@msn.com](mailto:raven928@msn.com)

As of the date, we have 491 members who have paid their fair share investments for a total of \$52,341.25 for fiscal year 2006-2007.

**NEWS FROM CHAMBER MEMBERS**

**Albert & Arnold's Wine & Cheese Shop** at 115 W. Washington Street in Charles Town is now open. They offer a variety of delicious wine, cheese and ale from all over the world at affordable prices. They are open from 11 a.m. to 8 p.m., Monday thru Saturday. Join them on Saturday, April 14<sup>th</sup> for the **Albert & Arnold's** grand opening and wine tasting.

Results of a recent independent study have identified **The UPS Store®** as the most competitive retailer for 2007. The study, "New Dynamics that Create and Build Retailer Competitive Advantage 2007," stresses how a brand interacts with customers as a driving force in maintaining a competitive edge. The results of the study, conducted by Kanbay Research Institute, were released at the National Retail Federation's 96<sup>th</sup> annual convention. The study identified the key competitive strengths of **The UPS Store** as its staff competence, reputation as a retail leader, and the convenience of its locations. "We take great personal pride in this honor," said Simon Chen, **The UPS Store** franchisee. "It tells us that our customers are responding favorably to our efforts to provide world-class customer service – a commitment we intend to maintain and reinforce."

**Birthright** is sponsoring a Sunday Brunch on Sunday, April 22, from 11 a.m. – 3 p.m. at **Citizens Fire Company**, located off Rt. 9. Brunch includes pastries, egg casserole, bacon, sausage, juice and coffee. Tickets are adults \$7.00, children \$4.00, family of 5 \$20.00, and advanced tickets are adults \$6.00, children \$3.00, and family \$18.00. Activities include a moon bounce, dunk tank, face painting, and fire truck. Come and have an afternoon of family fun. Support your local Birthright. All are welcome. For more information, call (304) 724-7015.

**NEWS FROM CHAMBER MEMBERS (cont.)**

The **Sounds of the Shenandoah Chorus** is looking for men singers who enjoy a challenge while making new friends. The chorus sings close four-part harmony. The chorus meets every Thursday evening at 7:30 p.m. in one of the Sunday schoolrooms of the **Charles Town Presbyterian Church** located on Washington Street, next to the Old Charles Town Library, in Charles Town. There is plenty of parking in the side parking lot off Liberty Street. Come and enjoy an evening of fun and relaxation and forget all your troubles. For more information about the **Sounds of the Shenandoah Chorus**, call (304) 725-1518 or (304) 728-7538.

Roberta from **Welcome Books, LLC** cordially invites ladies to join the Ladies Nine-Hole League at Stonebridge Golf Course for the 2007 season. The league plays on Thursdays, tee times from 4:30 – 5:15 p.m., April thru September. All skill levels are welcome. The fee is \$10.00, and you do not have to be a member of Stonebridge to belong to the league. The league includes both working and retired women, beginners to advanced, older and younger. The ladies have lots of fun and enjoy getting outside in a beautiful setting. You can join at any time during the season. Play begins April 5th. To sign up or for more information, call (304) 263-4653 or email roberta@welcomebooksllc.

**Hospice of the Panhandle** announces the following activities for April: April 14 – “Understanding Grief”, a presentation for those who want to understand their own grief or how to help others in their grief, will be held at the Martinsburg **Hospice** office at 10:00 a.m. Call Larry Crawley-Woods at (304) 267-1870 to register. April 18 – The Marsha McCullough, RN End-of-Life Conference, “PTSD at the End of Life: Hidden Wounds”, will be held from 8:00 a.m. – 3:30 p.m. at the **Clarion Hotel and Conference Center** in Shepherdstown. For more information, contact **Hospice** at (304) 264-0406. April 19 – May 24 – “Circle of Hope”, a program of information and support for people who are coping with the death of a loved one. The six-week series will be held at the Martinsburg **Hospice** office from 1:00 – 2:30 p.m. Call Larry Crawley-Woods at (304) 267-1870 to register. April 28 – A “Labyrinth Walk”, walking in prayer or reflection and intended for people who want to understand their grief, the stress in their lives, or their spiritual journey, will be held at the Martinsburg **Hospice** office at 11:00 a.m. To register, call Larry at (304) 267-1870. April 28 – The “10<sup>th</sup> Annual Spring Fling Dinner Dance”, hosted by Preceptor Alpha Kappa Chapter of Beta Sigma Phi, will be held at the **Clarion Hotel & Conference Center**. Tickets are \$50. For more information, call (304) 263-1769.

Plans are underway for the 6<sup>th</sup> Annual Jefferson Health Care Foundation Golf Tournament, scheduled for Friday, May 11 at **Locust Hill Golf Course** in Charles Town. As in the past, five levels of sponsorship packages ranging from \$500 to \$2,000 are available to businesses and individuals with the field of golfers limited to 144 on a first-come, first-serve basis. The goal for this year’s golf fundraiser is \$20,000. The Jefferson Health Care Foundation golf tournament will feature a scramble format with a shotgun start at 11:00 a.m. and registration beginning at 10:00 a.m. The entry fee for individual golfers is \$150, which includes green fees, golfer gift, sleeve of balls, continental breakfast, lunch voucher, refreshments on the course, plus dinner and awards immediately following the tournament. All participants are eligible for the numerous door prizes that will be awarded. Proceeds from the golf fundraiser are used by the foundation to support **Jefferson Memorial Hospital**. For more information on sponsorships or the tournament in general, call the Jefferson Health Care Foundation at (304) 264-1223.

**NEWS FROM CHAMBER MEMBERS (cont.)**

Get your golf clubs out and sign up to play in the 8<sup>th</sup> Annual J.B. Smith Memorial Golf Tournament, a **Rotary Club of Charles Town** event, on Friday, May 25 at both **Locust Hill** and **Sleepy Hollow Golf Courses**. The shot gun start begins at 1 p.m. The charities this year are the Eastern Panhandle Foundation-J.B. Smith Fund, **Eastern Panhandle Free Clinic**, **Jefferson Memorial Park** and Jefferson High Baseball. The foundation is established to permanently fund the **Eastern Panhandle Free Clinic**, **Jefferson Memorial Park** and high school baseball in Jefferson County. Visit [www.jbsmithmemorial.com](http://www.jbsmithmemorial.com) for more information or call Ann Smith at (304) 725-8117 or Leslie Smith at (304) 728-0318 from the **Rotary Club of Charles Town**. Deadline for T-shirt advertising is May 5. Teams are welcome to sign up!

The **Contemporary American Theater Festival (CATF)** has an exciting lineup of plays for its 2007 season – four fresh, powerful works that will make the audience think, feel and respond. Individual and group tickets are now available. The festival runs from July 6 through July 29. Producing director Ed Herendeen has gathered a collection of plays that will delight and challenge the audience. The 2007 **CATF** season includes: *1001*, *The Pursuit of Happiness*, *My Name is Rachel Corrie*, and *Lonesome Hollow*. Prices for individual tickets start at \$26. CATCards, a great way to see all four **CATF** plays for less, are available starting as low as \$81. This year, **CATF** will offer discounts for groups of 10 or more with savings starting at 10 percent off regular ticket prices. The **Contemporary American Theater Festival** prides itself on its dedication to producing and developing new American theater. Since 1991, **CATF** has produced 59 new plays, including 22 world premieres. Come and experience Shepherdstown through the **Contemporary American Theater Festival**. For more information, visit [www.catf.org](http://www.catf.org) or call (800)-999-CATF.

**DATES TO REMEMBER**

- April 3            Bloodmobile – **Charles Town Races & Slots**, 2<sup>nd</sup> floor mezzanine – 10 a.m.-3 p.m.
- April 6            Office Closed – Happy Spring!
- April 7            Easter Egg Hunt – **Jefferson Memorial Park** – Sponsored by the Kiwanis Club of Charles Town – 10 a.m.
- April 7            Easter Egg Hunt – Sam Michaels Park – Sponsored by the Jefferson County Parks & Recreation Commission – 1 p.m. – Call (304) 728-3207 for more information.
- April 13          Bloodmobile – **Leetown United Methodist Church** – 2-7 p.m.
- April 14          Bloodmobile – **Citizens Fire Company** – 9 a.m.-2 p.m.
- April 18          Annual Volunteer Luncheon – **Bavarian Inn** – Sponsored by **Good Shepherd Caregivers** – Call (304) 876-3325 for more information.
- April 23          Bloodmobile – **Shepherdstown Fire Department** – 2-7 p.m.
- April 25          Bloodmobile – **Shepherd University**, Storer Ballroom – 10 a.m.-4 p.m.
- April 28          Jefferson County Community Center Indoor Yard Sale – Jefferson County Parks & Recreation Community Center – For more information, call (304) 728-3207.
- April 28-29      52<sup>nd</sup> Annual House & Garden Tour – Jefferson & Berkeley Counties – For more information, call (304) 728-6796.
- April 29          Good Shepherd Sunday – Sponsored by **Good Shepherd Caregivers** – For more information, call (304) 876-3325.