

JEFFERSON COUNTY CHAMBER OF COMMERCE
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OCTOBER 1, 2007

PUBLIC SERVICE RECOGNITION BANQUET – OCTOBER 16, 2007

The 7th Annual Public Service Recognition Banquet will be held on Tuesday, October 16 at **Charles Town Races & Slots**. Social period will begin at 6:30 p.m. with dinner to follow at 7:00 p.m. This banquet will honor those in the county's emergency services, fire departments, and police departments. Departments have chosen outstanding individuals and these honorees will be recognized at the banquet. With the co-sponsorship of **Charles Town Races & Slots**, tickets are on sale for \$10.00 per person and are available at your Chamber office. Support your local emergency departments by attending this banquet in their honor!

MONTHLY MEMBERSHIP MEETING – OCTOBER 25, 2007

The monthly membership meeting of the Jefferson County Chamber of Commerce will be held on Thursday, October 25 at the **Anvil Restaurant** in Harpers Ferry. Peter Framson, a partner in the ownership and development of **Potomac Marketplace**, and Tricia Mangum, leasing representative, will present the latest news about the Potomac Towne Center project. The menu will be salad, chicken and pasta, bread & butter, dessert and iced tea. Cost is \$10.00 per person including tax and gratuity.

HIGH SCHOOL-BUSINESS SYMPOSIUM – NOVEMBER 8, 2007

Businesspersons will be needed to serve as leaders for the 26th Annual High School-Business Symposium on the Free Enterprise System. The symposium will be held on Thursday, November 8, 2007, at **Shepherd University**. It will begin at 8:15 a.m. with coffee and doughnuts and a brief review of the day's events. We will be using the same format as in past years. If you are new to this event, there is a question and answer discussion in the morning, your Chamber provides lunch, and then there is a stock market game which ends at around 2:15 p.m. in order to get the students back to school for dismissal. If you can spend several hours of your time with approximately 125 juniors and seniors from **Jefferson High School** or if you need more information, please contact your Chamber office at (304) 725-2055.

CHAMBER OPEN HOUSE

Please join us on November 2 from 2-5 p.m. when we honor Executive Director Mary M. Via and her retirement from your Chamber of Commerce. The open house will be held at the Jefferson County Chamber of Commerce office at 29 Keyes Ferry Road (Second Floor, **BB&T Bank**, Rt. 340, Charles Town). Mary has been with your Chamber for 26 years, starting as a part-time secretary in 1981 and becoming Executive Director in 1995. We wish her the best of luck and hope she continues to have a presence at your Chamber and the Mountain Heritage Arts & Crafts Festival.

NEW TEACHERS BANQUET – NOVEMBER 13, 2007

Your Chamber will be honoring the new teachers at **Jefferson County Schools, Country Day School, Shepherd University and American Public University** at the 45th Annual New Teachers Banquet. The banquet will be held on Tuesday, November 13, 2007, at the **Independent Fire Hall** in Ranson with registration and a social period from 6:00-6:45 p.m. with dinner to follow. To serve as a sponsor, you need only to pay for your own ticket(s) and to introduce the teacher at the banquet. Your Chamber will pay for the teacher and his/her guest. Biographical information on the teacher will be included in a special booklet compiled by the **Jefferson County Board of Education**. Your Chamber will provide information on educators from **Country Day School, Shepherd University, and American Public University**. We will also provide a booklet on sponsors and their businesses. Your Chamber will also need items for the “goody bags.” If you would like to serve as a sponsor and/or can provide items for the goody bags, please call your Chamber office. Also, please call for information on tickets.

MEMBERSHIP REPORT

We are pleased to welcome the following new members:

Keyaar Corporation

William Sutton, Representative
P. O. Box 643
Charles Town, WV 25414
(304) 886-6793
www.keyaarcorporation.com
Business Consultant

Marsh Bookkeeping Service, Inc.

Larae Marsh, Representative
424 Pembroke Way
Charles Town, WV 25414
(304) 725-8432
marshbookkeeping@frontiernet.net
Bookkeeping Services

Rockin Horse Saloon

Dawn Schmal, Representative
507 E. 5th Avenue
Ranson, WV 25428
(304) 725-6977
Food & Drinks

As of this date, we have 414 members who have paid their fair share investments for a total of \$44,048.00 for fiscal year 2007-2008.

LEADERSHIP JEFFERSON

In the first class of its second year, participants in this year's Leadership Jefferson met for a two-day retreat at the National Conservation Training Center in Shepherdstown. Activities included leadership training and team building skills. Participants went on a white water rafting trip, and concluded their retreat with a reception at the **Anvil Restaurant** where participants from the 2006-2007 Leadership Jefferson class met with the current 2007-2008 class. The next module – Agriculture – will be held on November 14. Graduates of the 2006-2007 program, Kellie Boles, **Jefferson County Farmland Protection Board**, and Jane Tabb, **Lyle C. Tabb & Sons**, are developing the module. Tours of area farms are planned.

MOUNTAIN HERITAGE ARTS & CRAFTS FESTIVAL

What a great weekend for a festival! The weather was perfect, and we had one of the best crowds in some time. People came and spent their money and whether it was for a Christmas gift or themselves, visitors to the festival were buying. We know because of all the shopping bags we saw being carried! We would like to extend a thank you to the following businesses, organizations, and individuals for their donations of time, products, and services: **BB&T**, Boy Scout Troop #68, **Courtney and Son Auto Parts/Wrecker Service**, **Frontier/A Citizens Communications Company**, **Good Shepherd Interfaith Volunteer Caregivers**, **Harpers Ferry Job Corps Center**, Jefferson County Deputy Sheriff's Reserve, **Jefferson County Fire and Rescue Association**, **Jefferson County 4-H Leaders Association**, Jefferson County Parks and Recreation Commission, **Jefferson High School Band Boosters**, **Lana Shultz/State Farm Insurance**, Eric Lewis/**Ours**, **Lawyer, Lewis & Company**, Shenandoah and Potomac Valley Garden Railway Club, **Sleepy Hollow Golf and Country Club**, **Specialty Business Supplies**, and **Vicki Quinn/Long & Foster**.

A special thanks to Heather Morgan, **Community Griffith**, who managed the Finance Office for the three days of the festival, with assistance from: J. Frank Fargo, **Frank Fargo Insurance & Financial Services**; Chuck Ellison, **Frontier/A Citizens Communications Company**; Pat Dockeney, **Jefferson Publishing Company**; Julie DeHaven, **Nichols DeHaven & Associates**; **Patricia Ott**; Tiffany Hine, **Paragon Title Company**; Jeff Rogers, **Specialty Business Supplies**; **Vicki Quinn/Long & Foster**; **Peggy Smith** and Chris Colbert, **United Bank**. In addition, we thank the following volunteers who manned the Chamber booth: Paul Espinosa, **BB&T**; Kathy Kester, **BB&T**; Lorrie Miller, **BB&T**; Lyn Schindel, **Charles Town Curves**; Sherry Sechler, **Charles Town Curves**; Roger Ramey, **Charles Town Races & Slots**; John Dempsey, **City National Bank**; Peggy Burcker, **ERA Realty**; Katherine Dunbar, **Good Shepherd Interfaith Volunteer Caregivers**; Chuck Ellison, **Frontier/A Citizens Communications Company**; Pamela Owens, **Holiday Inn Express**; Nelson Parkinson, **Holiday Inn Express**; Beverly Bolger, **BizTech/The Jefferson County Telecenter**; Ken Rozich, **Ken Rozich Insurance Agency**; Mattelyn Hancock, **La Mezzaluna Café**; **Mountain State University**; Eric Lewis, **Ours Lawyer Lewis & Company**; Cathy Reifer, **Panhandle Home Health**; Jill Nau, **River & Trail Outfitters**; **John Sherwood**, Simon Chen, **The UPS Store**; Jeanne Hamilton, **Valley Farm Credit**; and Bob and Jane Murto, **Westwind Potters**.

We also appreciate all of those who contribute in many ways to the festival, including our members who support the Chamber throughout the year, and Lorrie Miller, **BB&T**; Fannie Crawford; Kim Mills; Charles LeMaster, **Jefferson Security Bank**; Keith Mumaw, **Mumaw & Vickers CPAs** and **Charles Lowery** who helped with Sunday evening check-out for the September festival. A special thanks to Nancy Morgan who volunteered many hours in our Chamber office helping to label and stuff envelopes and anything else that needed to be done. She also spent the festival weekend answering phones and directing visitors to Sam Michaels Park. We couldn't have put this all together without her help and support. And last but not least our staff/employees including Linda Finnegan, Mary Ann Oliver, Bill Dodson, Myke Henning, Marty Braithwaite, Bill Gray and Bob Turner. Thanks for your support!

NEWS FROM CHAMBER MEMBERS

Parade of Homes, a free, new homes open house tour, will be presented by the **Eastern Panhandle Home Builders Association** on October 6-7 and 13-14 from 12:00 p.m.-5:00 p.m. each day. For more information, visit www.easternnwhomebuilders.org.

NEWS FROM CHAMBER MEMBERS (cont.)

The **Cone Zone**, located in the Somerset Shopping Center off Rt. 340, will now stay open ALL YEAR serving soft serve ice cream and specialty coffees. They will add soups, chili, New York style hotdogs and gourmet pretzels to their menu this fall. Effective October 1st, operating hours will be 6:30 a.m.-6:30 p.m., Monday-Friday. Call (304) 724-8374 for more information.

West Virginia University Hospitals-East and the **WVU Robert C. Byrd Health Sciences Center Eastern Division** will sponsor a community mini-medical school program on sleep disorders titled *Please Do Not Disturb* on Tuesday, October 16 in the Erma Byrd Health Professionals Education Center on the City Hospital campus. The public is invited to attend this mini-medical school program to learn how to recognize the effects of sleep disorders. The featured speaker is Dr. Robert Bowen, board certified internist and pulmonologist, who is a member of the medical staff at City Hospital. Sign-in for the community mini-medical school program begins at 6:30 p.m. with the program to follow from 7–8 p.m. A dessert reception will be offered at the conclusion of the seminar. This community mini-medical school program is being offered free to the public as a community service of **WVUH-East** and the **WVU Health Sciences Center Eastern Division**. Reservations are strongly recommended. For more information or to register for this program, call (304) 264-1249.

The “Eastern Panhandle Economic Outlook Conference” will be held on Tuesday, October 23 at the Holiday Inn in Martinsburg from 11:30 a.m.-3:00 p.m. Sponsored by **Centra Bank** and WVU- College of Business and Economics and co-sponsored by Gateway New Economy Council and the **Economic Development Authorities of Jefferson, Berkeley and Morgan counties**, George W. Hammond, associate director of WVU Bureau of Business and Economic Research will discuss the economic outlook of the Eastern Panhandle in 2007. A panel discussion by area business and economic development leaders will follow.

Get a start on your Christmas shopping on Friday, October 26 when the **Old Opera House** in Charles Town will hold its annual fall dinner and silent auction at the **Clarion Hotel & Conference Center** in Shepherdstown. This fundraising event defrays the cost of costumes, sets and other expenses associated with mounting stage production. If you would like to be a financial sponsor or donate items (collectibles, antiques, fine arts, gift certificates, autographed items), call Steven Brewer, Manager, at (304) 725-4420. Tickets are \$45 per person.

The **Eastern Panhandle Free Clinic** will hold its sixth annual volunteer recognition dinner on November 15, 2007. Over one hundred volunteers will be recognized for their volunteer service. Volunteers have served an estimated 8,493 hours over the last fiscal year. Volunteers have served in the following areas: Board of Directors, various committees, marketing, grant writing, fundraising, administrative work, clerical, nursing and physicians. Dr. Dayal, volunteer physician, stated, “This clinic is a wonderful example of a combined effort of people from all walks of life working together to help those in need.” Celebrating six years of service to the community, the Free Clinic provides FREE primary medical care, FREE medications, FREE referrals to specialists and FREE health education to the people of the Eastern Panhandle. The mission of the clinic could not be carried out without the help and support of the community. If you would like to help sponsor this event, please call (304) 724-6091. Your continued support of this worthwhile cause is needed.

NEWS FROM CHAMBER MEMBERS (cont.)

Your Jefferson County Chamber of Commerce and **Frontier Communications Solutions** have united to bring you world-class Business High-Speed Internet Services, benefiting your Jefferson County Chamber of Commerce and its members. **Frontier** will give \$50 to your Chamber for each Business High-Speed Internet service sold through this program. Through your participation, you will help to strengthen your Chamber's benefits to you as a member and enable us to continue to provide support to those we serve. You will receive a special package price, up to 2Mbps Business High-Speed Internet Service, wireless modem, 24/7/365 customer service and more. Call (866) 467-7066 or visit www.frontieronline.com/memberprogram. An insert is included with this newsletter.

Congratulations to the **Charles Town Gold's Gym**. They raised an impressive \$24,377 for the American Diabetes Association. They were the top fundraiser for the Washington Metro Area and third in the country. For the third year in a row, Gold's Gym, the official national fitness sponsor of the Tour de Cure cycling event, rallied thousands of riders to come together as "Team Gold's" to raise awareness and funds for diabetes research and advocacy. With more than 150 Team Gold's and 1,470 riders, Gold's Gyms throughout the country, have raised an impressive \$571,750, with several rides still to come. Diabetes is one of the biggest health crises facing our country today. With more than 21 million people in the U.S. diagnosed with diabetes, and another 51 million at risk, Gold's Gym is committed to educating Americans about the important role that fitness plays in managing and preventing diabetes. The success of Gold's participation in the Tour de Cure relies heavily on Gold's Gym locations nationwide to create local and national "Team Gold's" bike teams, host pre-ride events and launch fundraising activities to raise donations. By teaming up with the American Diabetes Association, Gold's Gym International hopes to stress the need for regular exercise as part of the management and prevention of diabetes. Gold's Gym continues to provide an impressive network of personal trainers, nutritionists and fitness professionals as a resource for Americans looking to improve their way of life and overall health. The ADA's Tour de Cure is yet another effective outlet for Gold's Gym to educate individuals across the U.S. about proper diet and fitness. This series of cycling events will not only raise much needed funds to find a cure for diabetes, but will also call upon individuals to make positive adjustments to their own lives. Gold's Gym hopes that by creating a simple and fun way for individuals to get involved in a worthy cause with their community, Americans will become increasingly aware of this life-threatening illness and its treatment. Gold's Gym International and the American Diabetes Association invite people of all fitness and cycling levels to hop on a bike to fight diabetes and aid research for a cure. For more information or to sign up for your local Team Gold's, please visit www.goldsgym.com or <http://tour.diabetes.org>.

Congratulations to **Shepherd University** for being named a Best Southeastern College by the Princeton Review for the third year in a row. **Shepherd** is one of 146 schools receiving a Best in the Southeast designation on the Princeton Review web site. A total of 654 schools nationwide are featured. According to the Princeton Review, the colleges selected represent "an inclusive mix of colleges: large and small, public and private, all-male and all-female, historically black colleges and universities, science and technology-focused institutions, nontraditional colleges, highly selective colleges and those with virtually open-door admissions, great buys and wildly expensive." Each college chosen had to meet the standards of the Princeton Review for academic excellence within its region.

NEWS FROM CHAMBER MEMBERS (cont.)

The **Arndt-McBee Insurance Agency** is proud to announce the opening of their third agency. The agency in Kearneysville officially opened on Monday September 10. The office is located at 59 Ruland Road, directly behind the new DMV building on old Rt. 9, and is open from 8:30 a.m.-5 p.m. daily. Call (304) 728-2258 for more information.

A new initiative is underway to help support young entrepreneurs, and the **Jefferson County Development Authority** and the Eastern Panhandle Entrepreneurs Forum need your help. In an effort to gain a better understanding of what young entrepreneurs need, they are pulling together an initiative to help support young entrepreneurs and would like for you to please forward it to anyone you know that may have an interest in becoming a member of this group. They are looking for young people (between the ages of 18-40) that are actively pursuing the start up, development, maintenance, and/or growth of their business in West Virginia. If that is you or if you are simply interested in entrepreneurship, they'd like to ask you to please participate in the group. They appreciate your time and effort and look forward to working together to make this group a success. For more information regarding the efforts of the Young Entrepreneurs Group, please contact Andrew White by email at andrew@whiteguitars.net.

DATES TO REMEMBER

- October 8 Columbus Day – Office Closed
- October 12-14 “Three Tall Women” – **Old Opera House**, Charles Town
- 19-21
- October 16 Public Service Recognition Banquet – **Charles Town Races & Slots**
- October 25 Monthly Membership Meeting – **Anvil Restaurant, Harpers Ferry**
- November 2 Open House for Mary Via – Chamber Office
- November 8 High School-Business Symposium – **Shepherd University**

