

JEFFERSON COUNTY CHAMBER OF COMMERCE
29 KEYES FERRY ROAD, SUITE 200
P. O. BOX 426
CHARLES TOWN, WV 25414
(800) 624-0577 or (304) 725-2055
FAX: (304) 728-8307
EMAIL: chamber@jeffersoncounty.com
www.jeffersoncounty.com

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MARCH 1, 2007

MONTHLY MEMBERSHIP MEETING – MARCH 22, 2007

The monthly membership meeting of the Jefferson County Chamber of Commerce will be held on Thursday, March 22, 2007, at 12:00 noon at the **Country Day School** in Charles Town. Karen Stroup, Head of School, will present a program entitled “Sharing our Secret.” Come hear about the best kept secret in West Virginia. Seating is limited and reservations will be taken on a first come first served basis. The **Country Day School** is located on Rose Hill Drive, off of Rt. 51. The menu for this meeting is White Chicken or Vegetarian Chili, Assortment of Breads, Coleslaw, Pasta Salad, Assortment of Chips, Homemade Desserts, and an Assortment of Beverages. The cost is \$7.00.

NOMINATIONS FOR DIRECTORS

Nominations for new directors for your Chamber’s Board of Directors will no longer be taken from the floor during the May election process, according to a revision in the bylaws. Nominations may be made beforehand by sending the name of the nominee to your Chamber. Nominations must be made in writing; no nominations by phone will be taken. If sending via email, please be sure to complete the subject line with “Nomination.” The deadline for nominations is March 31, 2007.

LEADERSHIP JEFFERSON

Leadership Jefferson took a trip to Charleston this month for the module – State Government. Participants met with local legislators and observed proceedings during the legislative session. The next module – Land Use – will be held on March 14.

RIGHT HANDS DAY

Mark your calendars for Thursday, April 26 when your Chamber will once again honor secretaries, administrative assistants, office managers, etc. at the **Bavarian Inn** in Shepherdstown in celebration of Administrative Professionals Day. Although plans are not complete, we are asking bosses throughout Jefferson County to consider bringing these valued employees to a luncheon in their honor. We hope to include some special touches for the honorees, including door prizes. If your business would like to contribute a door prize or an item for a goody bag to be given to each honoree, please contact your Chamber. Reservation forms will be included in the April newsletter.

SPONSORSHIP OF GOLF CART

At the Mountain Heritage Arts & Crafts Festival, we rent a couple of golf carts to travel from one area of the festival to the other. Last year we had a member ask about sponsoring a cart in which he would pay for the rental of a golf cart in exchange for placing a sign on the cart during the festival and advertising his business. If any of our Chamber members are interested in doing this for the 2007 festivals, please give us a call. Last year the cost was \$225 and we assume it will be approximately the same this year. We will need to do this on a first come, first served basis.

MEMBERSHIP REPORT

We are pleased to welcome the following new members:

E-Auction Depot

David McMasters, Representative
8 Jefferson Crossing
Charles Town, WV 25414
(304) 724-6151
E-Bay Drop-off Store

Hivelocity Networks

David & Jason Overholser, Representatives
224 Rubens Circle
Martinsburg, WV 25403
(304) 263-3736
Point of Sale Systems, Merchant Systems
www.hivelocitynetworks.com

Printing Impressions Printing & Copy Center

Kimberly K. Schoppert, Representative
68 Reliance Road
Martinsburg, WV 25403
(304) 267-7327
Printer
www.printing-impressions.com

Appalachian Capital Management Group

Joseph Wimer, Representative
2260 Shepherd Grade Road
Shepherdstown, WV 25443
(304) 260-5895
Financial Services
www.appalachiancapitalmanagementgroup.biz

As of this date, we have 483 members who have paid their fair share investments for a total of \$50,906.00 for fiscal year 2006-2007.

NEWS FROM CHAMBER MEMBERS

Christie Hyre, Marketing Manager of **Valley Farm Credit**/Country Home Mortgage, recently announced that they have established an exclusive partnership with LandsofAmerica.com, LLC, an online real estate marketing service provider. The partnership enables **Valley Farm Credit** and its Home Finance Division, Country Home Mortgage, to display listings for more than 20,000 farms, ranches, recreational property and country homes on its websites, www.valleyfc.com and www.countryhm.com. Visitors browsing the websites can search the largest database of rural land listings in the United States. Through this form of online advertising, **Valley Farm Credit** and Country Home Mortgage are able to drive buyers to Realtors throughout the Eastern Panhandle of West Virginia and Virginia's Shenandoah Valley, as well as nationwide.

The **Rotary Club of Charles Town**'s 8th Annual J.B. Smith Memorial Golf Tournament will be held on Friday, May 25 at 1 p.m. at both **Locust Hill** and **Sleepy Hollow Golf Courses** with a reception to follow at **The Anvil Restaurant** in Harpers Ferry at 6 p.m. The tournament's major sponsors are **Charles Town Races**, **Jefferson Security Bank**, **The Anvil Restaurant** & Brookewood Construction of Gahanna, Ohio. The prize sponsor is **BB&T**, and **Creamer's Auto Service** will again be the beverage sponsor. Kent Parsons Ford will sponsor the Hole in One. In the past seven years, over \$185,000 has been given to local charities. The deadline for the tee shirt advertising is May 5. A sign-up sheet is enclosed in this newsletter.

Girl Scouts of Shawnee Council, Inc. has the following announcements: ● The Council has been awarded a \$5,000 Mutual of America "Penny Project" grant from Girl Scouts of the U.S.A. to provide Smart Girl Investment Clubs for girls ages 6-8. ● The Council has been awarded a \$32,646 Future Leaders of Watershed service-learning grant from the West Virginia Commission for National and Community Service for the habitat restoration of the wetlands at Camp White Rock in Capon Bridge.

NEWS FROM CHAMBER MEMBERS

Panhandle Home Health is pleased to announce that Computer Operations Manager, Andi Scappini, has been named their 2006 Employee of the Year. Scappini has been with **Panhandle Home Health** for almost 10 years, starting out as an Administrative Services Clerk. She has always been interested in computers and says that she even “tears them up at home with my son and then rebuilds them.” Her skills have grown over the years through troubleshooting and working with an outside IT consultant. For more information about **Panhandle Home Health**, please call (304) 263-5680 or visit their website at www.panhandlehomehealth.org.

Good Shepherd Caregivers has the following events planned this month: ● March 3 – Participating in BonTon’s Care to Share, doors open at 7 a.m. ● March 8 – Volunteer Orientation and Training Workshop, 1:00 p.m., Parlor House at **Zion Episcopal Church**, Charles Town. ● March 17 – Hosting 7th Annual Potters Bowl with silent & live auction, 6-8 p.m., War Memorial Building in Shepherdstown ● March 20 – Birthday-17 years of volunteer caregiving services to elderly and/or disabled homebound Jefferson County residents. ● March 28 – Bridge, Bunco and Mah Jong party, 10 a.m. at **Cress Creek Country Club**, advance reservations are required. For further information on any of these events, call (304) 876-3325.

Nichols DeHaven & Associates CPAs announces that Tina C. Dillow was the winner of NDA CPAs Peer Award for the second half of 2006. Tina won this award due to her willingness to go above and beyond the call of duty. Tina is a graduate of **Shepherd College** and works as an accounting clerk in the small business services and financial services departments at the firm. Everyone at **Nichols DeHaven & Associates CPAs** enjoys working with Tina and appreciates her great attitude!

In an effort to help supply affordable groceries to families in the community, **Oakland Church** has joined with Angel Food Ministries. Typically, the basic food unit, which sells for \$25, provides enough groceries to feed a family of two for two weeks, or a family of four for one. This program is open to anyone regardless of income. There is no qualifying process or paperwork. For more information about this program, contact **Oakland Church** at (304) 725-3737 or go to their website at www.oakland-church.net.

Oakland Church will continue its support of the Upward League program by sponsoring soccer this spring. A parent or guardian can sign up any child from kindergarten through sixth grade, boy or girl, for this program. Deadline for registration is March 4. Cost per participant is \$70. Registration forms can be downloaded from **Oakland Church**’s website (www.oakland-church.net) or can be picked up at the church office. For more information, call (304) 725-3737.

The 10th Annual Spring Fling Dinner Dance to benefit **Hospice of the Panhandle** will be hosted by Preceptor Alpha Kappa Chapter of Beta Sigma Phi on Saturday, April 28 at the **Clarion Hotel and Conference Center** in Shepherdstown. Tickets are \$50 per person and checks may be made payable to PAK/Hospice, 330 Discovery Road, Martinsburg, WV 25403. For more information, call (304) 263-1769 or (304) 263-4761.

Hospice of the Panhandle will have two types of volunteer training this spring – Hospice 101 and Direct Services Training. Both types will be offered in Charles Town, Martinsburg, and Romney beginning in March. For more information, call (304) 264-0406 or (800) 345-6538.

NEWS FROM CHAMBER MEMBERS (cont.)

The **Small Business Development Center (SBDC)** of the **Blue Ridge Community and Technical College** will sponsor the following:

- A series of workshops entitled “Small Business Management Series: Risk Exposure, Marketing, and Cash Management”. Each workshop in the 3-part series will be held at the **Blue Ridge Community and Technical College** located at 400 W. Stephen Street, Martinsburg. The first of three workshops is entitled “Limiting Financial Risk Exposure” and will be held on Tuesday, March 13, from 2-4 p.m. “Creating a Marketing Strategy to Build Profits” will be held on Tuesday, March 20, from 2-4 p.m. The final workshop, “Managing Cash for Financial Control” will be held on Tuesday, March 27, from 2-4 p.m. For complete information on these workshops visit the website at www.BlueRidgeCTC.edu/sbdcweb and locate the workshop on the training schedule. Pre-registration is required and there is a \$30 fee for each workshop. A discounted rate of \$75.00 will be offered for those that attend all three workshops. The deadline to register is Friday, March 9.
- "OSHA - Outreach Safety & Health for Construction Industry Companies" workshop will be held from 8:00 a.m. to 4:00 pm. The 10-hour class for employees will be held on March 26 and 27 at James Rumsey Technical Institute located at 3274 Hedgesville Road, Martinsburg. The 30-hour class for managers and supervisors will be continued on April 10, 11 and 12 at **Blue Ridge Community & Technical College** located at 400 West Stephen Street, Martinsburg. The 10-hour certificate of completion will be presented on March 27. The 30-hour certificate of completion will be presented on April 12. Pre-registration is required and there is a \$25.00 fee for the 10-hour class and a \$125 fee for the 30-hour class. Deadline to register is March 23. To register, please call the **SBDC** at (304) 260-4385 or download the Workshop Enrollment Form from the website at www.BlueRidgeCTC.edu/sbdcweb.

The **American Public University System** is pleased to announce the following:

- American Public Education, Inc., parent company of distance learning provider **American Public University System**, has named Harry T. Wilkins as its chief financial officer and executive vice president.
- Goodfellow Air Force Base's 17th Training Group and American Military University recently signed a cooperative degree program agreement. Service members who now complete Goodfellow's intelligence and related courses can transfer those credits toward online intelligence bachelors or masters degrees at AMU.

West Virginia University Hospital-East has the following announcements:

- Angela Oglesby, MD, family medicine physician with OB/GYN fellowship training, recently joined the WVU Maternity and Women's Center in Ranson and the medial staff at **Jefferson Memorial Hospital**.
- The West Virginia University Rural Family Medicine Residency Program based in Harpers Ferry has been selected to participate in an initiative aimed at changing the way family physicians are trained to practice medicine. The initiative, Preparing the Personal Physician for Practice (P4), is designed to inspire considerable changes in the content and structure of family medicine training. Only 14 family medicine residency programs nationwide were invited to participate in the project.
- The Board of Directors of **West Virginia University Hospitals-East** have added two new members – Richard A. (Rick) Pill and Dr. Joseph Cincinnati. The 15-member **WVUH-East** Board includes representatives from Jefferson and Berkeley Counties as well as individuals from **WVU's Robert C. Byrd Health Service Center**.

DATES TO REMEMBER

March 5 – Bloodmobile – Lions Center, Ranson, 2-7 p.m.

March 23-25, March 30-April 1 – *Dearly Beloved* – **Old Opera House**, Charles Town

March 29 – **Jefferson Memorial Hospital** – 10 a.m.-3 p.m.