

JEFFERSON COUNTY CHAMBER OF COMMERCE
29 KEYES FERRY ROAD, SUITE 200
P. O. BOX 426
CHARLES TOWN, WV 25414
(304) 725-2055 or (800) 624-0577
FAX: (304) 728-8307
chamber@jeffersoncounty.com
www.jeffersoncounty.com

BULLETIN NO. 576

JULY 1, 2008

MONTHLY MEMBERSHIP MEETING – JULY 24, 2008

The monthly membership meeting of the Jefferson County Chamber of Commerce will be held on Thursday, July 24, 2008 at 12:00 noon at Washington High School in Charles Town. **Jefferson County Schools** is proud to open its newest school, Washington High School, for the 2008-2009 school year. Washington High School is located on 57 acres of land at the junction of Huyette Road, Augustine Avenue, and Route 340 in Charles Town. The building itself covers 209,000 square feet with space for seventy 28' by 30' classrooms. Other features of the school include a 500 seat auditorium, a 500 seat cafeteria, and a 1,500 seat gymnasium. Approximately 120 professional and service staff members will work at Washington High on a daily basis. Washington High School will open for the business of educating approximately one half of Jefferson County's public high school students in August 2008. Washington High will offer comparable curricular, co-curricular, and extra-curricular opportunities to the existing Jefferson High School. Please join us on July 24, 2008, at 12:00 p.m. at Washington High School for a luncheon and a tour of the school. The menu will include: Grilled Chicken Breast, Penne Alfredo, Salad, Beverage and Dessert for \$10.00 per person including tax and gratuity. Please RSVP by July 18.

FARM BUREAU/CHAMBER OF COMMERCE ANNUAL DINNER

Your **Jefferson County Chamber of Commerce** will host the **Farm Bureau/Chamber picnic-dinner** on Wednesday, August 6, 2008, at **River Riders**. **River Riders** is located on Rt. 340, near Harpers Ferry. For those interested, water activities will begin at 3 p.m. A guided rafting trip on the Potomac River is available for \$25 per person plus tax, and tubing on your own at \$15 per person plus tax will also be available. For the less adventurous, dinner will begin at 7 p.m. and the program will follow. Please RSVP by July 28. See enclosed flyer for more information and requirements for the water activities. Dress is casual for this buffet dinner meeting. Please show your support by calling your Chamber office at (304) 725-2055 before July 28 for reservations. The cost for dinner is \$14.00 for adults, \$7.00 for children ages 4-10, and free for children 3 and under, and must be paid at the Chamber office by July 28.

49th ANNUAL BANQUET SUCCESSFUL

Approximately 195 members and guests enjoyed a delightful meal and program at the 49th Annual Chamber Banquet on Wednesday, June 25, at the **Clarion Hotel and Conference Center** in Shepherdstown. In addition to recognizing 53 newly opened or expanded businesses, **American Public University** was honored with the George E. Vickers Major Industry Award. There were two presentations of the 2008 Distinguished Citizen of Jefferson County Award, sponsored by the *Spirit of Jefferson Farmer's Advocate*. Richard "Dickie" L. Moore, General Manager of Racing at **Charles Town Races & Slots**, and Frank W. Buckles, World War I veteran, were each honored with a plaque. James Tolbert was recognized as a retiree from the **Jefferson County NAACP**, and Mary M. Via, Executive Director Emerita, was honored with the Allen R. Marshall Award for her dedication and service to your Chamber. The following officers – Tiffany Hine, President; Paul Espinosa, 1st Vice President; Julie DeHaven, 2nd Vice President/Treasurer; Chris Colbert, Past President; Heather Morgan, Executive Director – and directors – Edward "Pat" Dockeney, Chuck Ellison, J. Frank Fargo, Jeanie Hamilton, Judy Hockman, Pat Hubbard, Eric Lewis, Tripp Lowe, Noah Mehrkam, Roger Ramey, and Nina Vogel – were recognized at the banquet and assume their duties on July 1st for the 2008-2009 term.

NEWS FROM YOUR CHAMBER

Your Chamber is preparing to offer its members the opportunity to send email "blasts" to other members on a per blast fee basis. In order to be successful, we must have your email address which can be emailed to mary@jeffersoncounty.com. Look for further information in a future news bulletin.

LEADERSHIP JEFFERSON

June was a busy month for Leadership Jefferson as it completed its 10-month program with the Public Health and Safety module on June 11 and graduation on June 18 at **Charles Town Races & Slots**. Participants met at the **Clarion Hotel & Conference Center** for the Public Health & Safety module, and traveled to **Shepherdstown Fire Department, Shepherd University, Shenandoah Health Village Center, and Jefferson Memorial Hospital**. The class met with Bill Lingenfelter, Executive Director, **American Red Cross**; Dr. Rosemarie Cannarella, Health Officer, Jefferson County Health Department; Andy Evans, WV State Police, Bureau of Crime Reporting; the **Clarion's** fitness center staff; and Roger Eitelman, President & CEO of **WVUH-East**. Congratulations to the 2007-2008 class of Leadership Jefferson: Frederick Allen, Jan Callen, Roberta Chromey, Joe Cosentini, Diane Creason, Chuck Ellison, Juanita Gustines, Aniquia Hart, Janet Hinzman, Judith Hockman, Karen Hummer, Todd Kelvington, Robert Kutcher, Cindy Littleton, John Mauck, Cheryl Mills, Carol Plautz, Laura Rattenni, Julie Siler, Renee Smith, Matthew Stickel, Keleigh Taylor, and Ann Waldeck-Halavick.. The 2008-2009 class will begin in September. Have you completed and returned your application?

MOUNTAIN HERITAGE ARTS & CRAFTS FESTIVAL

It was a hot and humid weekend for the 37th Annual Spring Mountain Heritage Arts & Crafts Festival held on June 13-15. The heat and cost of gas kept some people away, but we hope in September they'll be back for Christmas shopping! We would like to thank the many people and businesses who organized and presented the festival. First, our Chamber members; without their support throughout the year, we could not be a Chamber! Next, the volunteers, artists, craftspersons, and food vendors; without them we could not have a festival! Special thanks to **BB&T, Cheers School Family, Courtney and Son Auto Parts/Wrecker Service, Frontier/A Citizens Communications Company, Good Shepherd Interfaith Volunteer Caregivers, Harpers Ferry Job Corps Center, Holiday Inn Express, Jefferson County Parks & Recreation Commission, Shenandoah & Potomac Valley Garden Railway Club, Specialty Business Supplies, U.S. Customs and Border Protection, and members of the following: Boy Scout Troop #68, Jefferson County Deputy Sheriff's Reserve, Jefferson County Fire and Rescue Association, Jefferson County 4-H Leaders Association, and Jefferson High School Band Boosters**. We also appreciate the support of our local and state governments. We thank those who worked in the Finance Office: Chris Colbert, **United Bank**; Julie DeHaven, **Nichols DeHaven and Associates**; Chuck Ellison, **Frontier**; Tiffany Hine, **Briel PC Attorneys**; Noah Mehrkam, **The Arcland Group**; Patricia Ott; Jeff Rogers, **Specialty Business Supplies**; and Peggy Smith, **City of Charles Town**. In addition, we thank the following volunteers who manned the Chamber booth: Glenda Allen, **Shultz Realty**; Suzie Binns, **Pony Xpress**; Simon Chen, **The UPS Store**; Lynne Deming, **Comcast Spotlight**; John Dempsey, **City National Bank**; Chuck Ellison, **Frontier**; Paul Espinosa, **Frontier**; Lorna Frye, **Eastern Panhandle Tech Prep Consortium**; Dr. Alissa Harris, **Harpers Ferry Chiropractic**; Dr. Amy Johnston, **Audiology Hearing Care Services**; Kathy Kester, **BB&T**; Edna King, **Belmont Realty**; Lorrie Miller, **BB&T**; Bob and Jane Murto, **Westwind Potters**; Pamela Owens, **Holiday Inn Express**; Nelson Parkinson, **Holiday Inn Express**; Lyn Schindel, **Charles Town Curves**; **John Sherwood**; Rose Stevenson, **Seamaster Cruises**; **Connie Suddueth**, Mary Kay Consultant; William Sutton, **Keyaar Corporation**; and Cheryl Urias, **Audiology Hearing Care Services**. We also appreciate the assistance of Lorrie Miller, **BB&T**; Kim Mills, **Frontier**; Fannie Crawford; Charles LeMaster, **Jefferson Security Bank**; Charles Lowery; and Keith Mumaw, **Mumaw & Vickers CPAs** who volunteered with checking out the artists and craftspersons. A special thank you goes to Nancy Morgan, our #1 Chamber volunteer, who helped man the phones over the festival weekend.

MEMBERSHIP REPORT

We are pleased to welcome our newest members:

Fresh Feast on the Farm

Jane M. Tabb, Representative
922 Old Leetown Pike
Kearneysville, WV 25430
(304) 725-4325
vinemont@frontiernet.net
Event

Briel PC Attorneys

Tiffany Hine, Representative
201 N. George Street, #1
Charles Town, WV 25414
(304) 724-5222
thine@brielpc.com
Attorney

Rock and Roll Fitness

Roy Brown, Representative
26 Bay Court
Charles Town, WV 25414
(240) 426-0048
rockandrollfitness.biz
Recreation

Schewel Furniture

Nellie Umbaugh, Representative
60 Somerset Blvd.
Charles Town, WV 25414
(304) 728-8360
www.schewels.com
Furniture

Statements for the 2008-2009 fair share investments were mailed recently. Remember the success of your Chamber depends on the active involvement of its members. Please take a few minutes to write your check and mail it. You will receive your 2008-2009 membership plaque within a short time. Your Chamber completed 2007-2008 with 475 members investing \$48,636.50.

NEWS FROM CHAMBER MEMBERS

Rock & Tile, LLC has moved! Please come visit their new showroom and stoneyard at 154 Wolfcraft Way in Charles Town. They can be found just off Rt. 340 North in the former home of The Lumber Yard. They will celebrate with a ribbon-cutting ceremony on Wednesday, July 2 at their new location, and thank all the Chamber members who will share in the occasion. Please join them for their official Grand Opening event on Saturday, July 12 from 1 p.m. to 4 p.m. – all are welcome! The event will include tile and stone demonstrations, educational information, a Moonbounce, refreshments, prizes and more. Their new location boasts a newly-renovated and beautiful 3,000 square foot showroom with expanded tile offerings and installations, as well as a larger stoneyard and fabrication shop. **Rock & Tile, LLC** is the area's premier retailer of tile and stone products. This 25 year-old family-owned and run company specializes in granite and marble fabrication, as well as heirloom stone repairs. For more information about their company, new location or services, visit their website at www.rockandtile.com or contact them at (304) 725-6165.

The **Small Business Development Center of the Eastern Panhandle** has moved to 142 N. Queen Street, Martinsburg, WV 25401. Their Business Specialists can be contacted by using new phone numbers and email addresses: Christina Lundberg (304) 596-6642, clundberg@wvdo.org and Nancy Ferner (304) 596-6643, nferner@wvdo.org. Their website with the Training Calendar and client news has also changed to: www.region9wv.org/sbdcweb.

With the current downturn in the economy, small businesses are particularly tested. Drawing on both their extensive business experience and current research, the **Small Business Development Center (SBDC)** has developed a series of business practices that you can utilize to steer your business successfully through the coming years. These free workshops will focus on five survival strategies: controlling cash flow, managing inventory, building on business strengths, retaining customers, and management review. July 15 from 6-8 p.m. at the Newberry Executive Center, 142 N. Queen Street, Martinsburg, or July 16 from 6-8 p.m. at **BizTech**, Washington Building, 150 E. Burr Blvd., Kearneysville. To register for either of these two workshops in the Eastern Panhandle, call **SBDC** at (304) 596-6642.

NEWS FROM CHAMBER MEMBERS (cont.)

Fresh Feast on the Farm, a new business created by Jane Tabb, is a specialized catering enterprise featuring locally produced foods. Seeking to make a connection between their food and the land from which it originates, FFF dinners will be held on farm settings. A non-profit group will be the volunteer wait staff at each event and receive 10% of the proceeds. The host farm will also receive 10% for providing a unique dining venue. Menu ingredients will be purchased from local producers (Jefferson County a priority) and reflect seasonally available foods. The inaugural dinner will be at Lane and Sam Donley's "The Home Place" farm on Saturday, July 19, 2008. The location will be in a harvested wheat field with a phenomenal view. White tablecloth dining and superb service will be hallmarks of every **Fresh Feast on the Farm**. The **Jefferson County Farmland Protection Board** will be the volunteer wait staff. The event will be held rain or shine and the dress is "country elegant" with sensible shoes. Your sensible shoes may be cowboy boots, fanciful flip flops, embellished Crocs or jazzy sneaks! Spring, summer and fall FFF events are planned. Tickets are \$100 which includes a 10% donation to the **Jefferson County Farmland Protection Board**. To make reservations for the Saturday, July 19th dinner or the Friday, Oct. 3rd dinner at McMurrin Farm, contact Jane Tabb at (304) 725-4325, vinemont@frontiernet.net or Kellie Boles at (304) 728-3051 ext. 239, kboles@jctc.org.

The Compassion Café, hosted by **Hospice of the Panhandle**, is an informal Saturday morning program that offers a presentation on some aspect of bereavement. The next date will be Saturday, July 10 at 10 a.m., and will feature the video "To Touch a Grieving Heart." This program is intended for people who have experienced a death in the last six months. An introduction to guided imagery as a technique for dealing with the anxiety that might accompany grief will also be offered for those who are interested. There are no fees for this program; however, prior registration is required. Call Larry at (304) 264-3902 or (800) 345-6538 to register or for more information.

The **Boys & Girls Club of the Eastern Panhandle** will be holding their 3rd Annual Elimination Dinner Saturday July 26 at 7 p.m. at Saint Joseph's Parish School in Martinsburg. Tickets are \$100 per couple, with 150 tickets being sold. It always promises to be a great evening of fun that includes a dinner of chicken and ribs, soda and adult beverages, as well as a number of different gaming opportunities. \$4,600 in cash will be given out by the end of the evening. If you would like more information on the event or to purchase tickets, please call the BGCEP office at (304) 263-1832. The **Boys & Girls Club of the Eastern Panhandle** will also be holding their 3rd Annual Golf Tournament on Friday, October 3rd at Cacapon State Park in Morgan County. They are currently soliciting golfers and sponsors to join them for a great round of golf. For more information on the event or sponsorships, please call the BGCEP office at (304) 263-1832.

You can battle the rising fuel prices by shipping your items from **The UPS Store**, Potomac Marketplace, Ranson. Owner Simon Chen is now offering 10% OFF on shipping for all Chamber Members!! Keep in mind that black and white copies are still \$.03 on Thursdays.

Slice or hook. Whatever your stroke type, join the **Jefferson High School** Football Boosters at their 5th Annual Golf Tournament at **Locust Hill Golf Club** on July 25 with an 8 a.m. registration and 9 a.m. tee-off. The hole-in-one grand prize is a 2008 Jeep Liberty, courtesy of Thomassen Family Automotive Center. Call (304) 725-4344 or email mepsberry@aol.com for more information.

DATES TO REMEMBER

July 4	Independence Day – Office Closed
July 24	Monthly Membership Meeting – Washington High School – 12:00 noon
July 24-27	<i>The Lion, the Witch and the Wardrobe</i> – Old Opera House , Charles Town
August 6	Jefferson County Chamber of Commerce/ Jefferson County Farm Bureau Picnic at River Riders

The 39th Annual Jefferson County Chamber of Commerce
Jefferson County Farm Bureau Get-together at
River Riders near Harpers Ferry

Wednesday, August 6, 2008

*Action on the River – Water activity participants must be at River Riders by 3:00 p.m.
Dinner – 7:00 p.m.
Program – 8:00 p.m.

Reservations are required for dinner and water activities:

Dinner \$14.00 (adult) per person (see below)

Dinner \$7.00 (ages 4-10) per person (see below)

**River Rider Activities (see cost below); call (800) 326-7238
for reservations and details**

“Get in on the action.....”



PRIVATE TRIPS FOR CHAMBER/FARM BUREAU DINNER PARTICIPANTS

*See for yourself what’s going on at River Riders near Harpers Ferry. Be adventurous; take advantage of one of the activities being offered to those attending this event:

Activity #1: Beginner level guided rafting trip on the Potomac leaves at 3:30 p.m. and returns at 6:00 p.m. includes class I-II rapids - **\$25 per person plus tax** (regularly \$55.00) (**pay to River Riders**)

Activity #2: Flat water tubing on your own (not guided) begins at 4:00 p.m. and returns at 6:00 p.m. - **\$15 per person plus tax** (regularly \$26.00) (**pay to River Riders**)

**Directions and information pertaining to these activities are on the reverse.

Return this bottom section with check made payable to:

Jefferson County Chamber of Commerce

P.O. Box 426

Charles Town, WV 25414

DINNER RESERVATION IN THE NAME OF _____

____ Number of Adult Reservations X \$14.00 ____ Number of Youth Reservations (Ages 4-10) X \$7.00
____ Number of Children Ages up to 3 (Free) Check enclosed in the amount of _____

Paid dinner reservations are required by July 28th. You will **NOT** receive tickets, but your name will be checked off our reservation list as you arrive at River Riders.

****Directions:** From Charles Town, take U.S. 340 N toward Harpers Ferry approximately 3.5 miles; turn right on Millville Road; go three-tenths of one mile and make a sharp left onto Allstadts Hill Road. Follow this road to the large blue building with a red roof and “River Riders” on the front.

Please carpool as much as possible. *Save gas and it's good for the environment.*

****Important Information with reference to water activities:**

- **Reservations for the water activities must be made by Wednesday, July 30 by calling River Riders at (800) 326-7238; mention the Chamber/Farm Bureau event**
- Participants must be at least 4 years old and weigh at least 30 lbs.
- All river users should recognize that there are inherent risks on any river activity. The Jefferson County Chamber of Commerce and River Riders and its affiliates assume no liability for personal injury or loss of personal property. You will be required to sign a waiver for each activity. Minors must have this form signed by a legal guardian. The waiver is available on their website at www.riverriders.com under General Information, or they can mail or fax a copy of the form prior to your trip.
- Drugs and alcoholic beverages are prohibited prior to and during the trip. If you have a medical condition, consult your physician before the trip.

Brochures for River Riders are available in your Chamber office.