

**JEFFERSON COUNTY CHAMBER OF COMMERCE**  
**29 KEYES FERRY ROAD, SUITE 200**  
**P.O. BOX 426**  
**CHARLES TOWN, WV 25414**  
**(304) 725-2055 or (800) 624-0577**  
**FAX: (304) 728-8307**  
**chamber@jeffersoncounty.com**  
**www.jeffersoncounty.com**

**BULLETIN NO. 578**

**SEPTEMBER 1, 2008**

**MEMBERSHIP MIXER – SEPTEMBER 19, 2008**

A membership mixer will be held on Friday, September 19 from 4-6 p.m. at **The Inn at Charles Town**. This is a great chance for Chamber members and guests to tour this new addition to **Charles Town Races & Slots**. The Inn has 153 guest rooms with views of the backstretch of the thoroughbred racing track. It also features the Shenandoah Room and Potomac Board Room for business and social functions. Come by on September 19 and see what else **The Inn at Charles Town** has to offer. Enjoy complimentary hors d'oeuvres, door prizes and a cash bar. Please RSVP by September 12 by calling (304) 725-2055 or email at [linda@jeffersoncounty.com](mailto:linda@jeffersoncounty.com).

**FARM BUREAU/CHAMBER OF COMMERCE PICNIC**

**Farm Bureau** and Chamber members and guests who attended the Annual **Jefferson County Farm Bureau/Jefferson County Chamber of Commerce Picnic** on Wednesday, August 6 at **River Riders** were treated to a delicious meal catered by the **Independent Fire Company** Auxiliary. There were 15 brave souls who conquered the rapids on the Shenandoah River! Thanks to **River Riders** for sponsoring the event and providing the rafting tours, and to **Independent Fire Company** Auxiliary for the great food.

**IN APPRECIATION OF OUR MEMBERS**

In appreciation of our members' support for our biggest project, enclosed with this bulletin are two passes to the Mountain Heritage Arts & Crafts Festival. Each pass is good for one admission on any one day at the fall festival being held on September 26-28, 2008, from 10 a.m. – 6 p.m. on Friday and Saturday and 10 a.m. – 5 p.m. on Sunday. Before presenting the pass at the admission gate, please fill in the name of the Chamber member and sign on the lines provided.

**VOLUNTEERS NEEDED**

Your Chamber will have a booth at the September festival for members who wish to display their brochures. If you are interested, please bring at least 100 brochures to your Chamber office by Friday, September 12. If you would like to volunteer in the booth, please call your Chamber office.

**LEADERSHIP JEFFERSON**

The first module of the 2008-2009 class of Leadership Jefferson will be held on September 3-4 at the **National Conservation Training Center** in Shepherdstown. Participants will be placed into teams in which they will remain throughout the 10-month program. Plans for the first module include team building skills. Best of luck to those who will participate!

**PUBLIC SERVICE RECOGNITION BANQUET – OCTOBER 14, 2008**

Mark your calendars for the 8<sup>th</sup> Annual Public Service Recognition Banquet to be held on Tuesday, October 14 at **Charles Town Races & Slots**. This banquet will honor our county's finest – the emergency medical services providers, fire fighters, and policemen who are available in emergency situations and put their own lives on the line to keep our community safe. With the co-sponsorship of **Charles Town Races & Slots**, tickets will be on sale at \$10.00 per person. More banquet information will be included with the October bulletin. For more information or to reserve tickets, call your Chamber office.

**HIGH SCHOOL-BUSINESS SYMPOSIUM**

With the addition of a new high school in Jefferson County, our sponsorship of the Annual High School-Business Symposium on the Free Enterprise System will change to two symposiums with each held at the student's high school. The symposium for **Washington High School** will be held on Thursday, November 6 from 8:30 a.m. – 11:00 a.m., and the symposium at **Jefferson High School** will be held on Thursday, November 13 from 8:30 a.m. – 11:00 a.m. If you can spend a few hours of your time with students from either or both of these schools or if you need more information, please contact your Chamber office at (304) 725-2055.

**MEMBERSHIP REPORT**

We are pleased to welcome the following new members:

**Comfort Inn of Shepherdstown**

Tripp Lowe, Representative  
70 Maddex Square Drive  
Shepherdstown, WV 25443  
(304) 876-3160  
[www.comfortinnshepherdstown.com](http://www.comfortinnshepherdstown.com)  
Lodging

**AAAA Self Storage**

Tina Infinger, Representative  
1186 N. Mildred Street  
Ranson, WV 25438  
(304) 725-3100  
[aaaaranson@frontiernet.net](mailto:aaaaranson@frontiernet.net)  
Self Storage

**National Conservation Training Center**

Ora Dixon, Representative  
698 Conservation Way  
Shepherdstown, WV 25443  
(304) 876-7314  
[training.fws.gov](http://training.fws.gov)  
Government

**Edwards Management Consultants, Inc.**

Christine Edwards, Representative  
112 Greenbriar Circle  
Charles Town, WV 25414  
(703) 349-1412  
[www.edwardsemc.com](http://www.edwardsemc.com)  
Business Consultant

**Willow Tree Manor**

JoAnn Strasser, Representative  
1263 S. George Street  
Charles Town, WV 25414  
(304) 725-6575  
[www.willowtreemanor.com](http://www.willowtreemanor.com)  
Rehabilitation/Nursing Home

**Cheryl Keyrouze**

67 Swearingen Way  
Shepherdstown, WV 25443  
(518) 583-7897  
[clkeyrouze@aol.com](mailto:clkeyrouze@aol.com)  
Individual

As of this date, we have 330 members who have paid their fair share investments for a total of \$42,916.50 for fiscal year 2008-2009.

**EMAIL BLASTS**

Your Jefferson County Chamber of Commerce is pleased to introduce a new service to its members – “email blasts.” With over 440 member’s email addresses in our system at this time, we will be able to notify Chamber members of noteworthy events and information. As we receive more email addresses, they will be added. The following guidelines will need to be followed: This service will be available only to Jefferson County Chamber of Commerce members; Members will need to supply information as a JPEG image which should be no larger than 600 pixels wide by 792 pixels high and sent to [chambernews@jeffersoncounty.com](mailto:chambernews@jeffersoncounty.com); Blasts for information on ribbon cuttings and ground breakings for members will be \$25 per blast; Blasts for announcement of member’s news and events will be \$50 per blast; Additional guidelines for the benefit of the member and business/organization will be added as necessary. In order for email blasts to be effective, it is important that email addresses are kept current!

**NEWS FROM CHAMBER MEMBERS**

A fundraising event – Basket Bingo – for **Shenandoah Center** will be held on September 7 at the Lions Club of Charles Town, 310 S. George Street, Ranson. Doors open at 12:00 noon and games start at 1 p.m. Tickets are \$20 in advance (call 304-724-1101 M-F) or \$25 at the door. There will be 20 Bingo games, two King Tutt and two other raffles plus a concession stand. Come for an afternoon of basket fun to help support the residents of **Shenandoah Center**.

The **Independent Fire Company** will host its 7<sup>th</sup> annual 9-11 Remembrance ceremony on Thursday, September 11 at 9:58 a.m. The ceremony will take place at the fire station, 200 W. 2<sup>nd</sup> Avenue, Ranson. The ceremony should last approximately ½ hour. Dr. Frank McCluskey, Provost and Executive Vice President at **American Public University** will be the guest speaker. Dr. McCluskey was a volunteer fire chief in suburban New York that fateful day. He and his fellow volunteers were in Manhattan that afternoon and for the next three weeks. Dr. McCluskey is the author of *Thoughts on Fire, Life Lessons of a Volunteer Firefighter*. The seventh anniversary commemoration will occur between the times the World Trade Center Towers collapsed. Those killed and injured at the Pentagon, in Pennsylvania and in the war on terror will also be honored. Members of the Jefferson High School Cougar Air Force Junior ROTC and Washington High School Chorus will be assisting. The public is encouraged to attend to help us remember. Available police, fire, EMS and military personnel are requested to attend, in uniform if possible.

A reminder that the “Hat’s Off” Benefit Gala will be held on Saturday, September 13 at 6:30 p.m. at the Holiday Inn Ballroom, Martinsburg. “Wear A Hat – Dress to Match” tickets are now on sale for \$50.00 per person. (Tables of 8-10 may be purchased and VISA & MasterCard are accepted.) There will be a live auction, silent auction, door prizes, dinner and dancing. All proceeds will be donated to the **Care Pregnancy Center of the Eastern Panhandle**. Make checks payable to: Care Pregnancy Center, P.O. Box 1963, Shepherdstown, WV 25443. For more information, please call (304) 876-3598 or stop by 1586 Winchester Avenue, Martinsburg, Monday – Friday, 11 a.m.-2 p.m.

Don’t miss the 12<sup>th</sup> Annual Parade of Homes new homes tour on October 4-5 and 11-12 presented by the **Eastern Panhandle Home Builders Association**. Register for prizes at each home and see the latest in new home construction. Visit [www.WVParadeofHomes.com](http://www.WVParadeofHomes.com) for more information or call (304) 267-4710.

**NEWS FROM CHAMBER MEMBERS (cont.)**

The **Jefferson County Development Authority** would like to announce and welcome Mr. James Tolbert, **NAACP**, to its Board of Directors. The Board thanks you for your commitment and appreciates your interest in economic development in Jefferson County. Current Board of Director Members are: Mr. William Chesley, President; Mr. Donald Mickey, Vice President; Mayor Peggy Smith, Secretary/Treasurer; Mr. Wally Boston; Mr. Greg Corliss; Mr. Gary Dungan; Mr. Mark Dyck; Mr. Ira Hale; Mr. Connie Hamman; Mr. Randolph Hilton; Ms. Susan Kennison; The Honorable Dale Manuel; Mr. Terry Marcus; Mr. Howard Mills; and Mr. David Mills. The Agriculture Development Office was formed in 2004 as part of the **Jefferson County Development Authority** with the purpose to promote, market, and help sustain agriculture in Jefferson County. Ms. Kellie Boles serves as the Agriculture Development Officer. **BizTech** (Business and Technology Community Center) and the **Jefferson County Telework Center** is also a branch of the **Jefferson County Development Authority**, managed by Beverly Bolger. The **J. C. Telework Center** has been sponsored by GSA since 1997 and **BizTech** supports the small business incubator needs of the Eastern Panhandle. The **Jefferson County Development Authority** operates with a staff of three: Ms. Jane Peters-Executive Director, Ms. Lane Donley-Administrative Assistant, and Ms. Whitney Burch-Research Assistant.

The **Sounds of the Shenandoah** is an all male chorus that sings barbershop style music in Jefferson County as well as surrounding areas. Recently they completed a very successful fun-filled musical show at the **Charles Town Opera House**, which was thoroughly enjoyed by the audience. They are looking for more opportunities to present this musical show package to the public for a nominal fee. If you are planning a banquet, convention or a large party, please consider them for your entertainment. They are now scheduling events. At the present time, they are preparing a Christmas show and are available to sing for banquets, installations or other engagements. They request that you give them several weeks notice so that they can schedule their calendars. In addition they are looking for sponsors for the chorus. It is quite an expense to keep a chorus in operation with new music, rehearsal hall rental, director's fee and uniforms. They hope that your organization considers sponsoring the chorus so that barbershop music is available in Charles Town! For more information on the chorus or to schedule an engagement, please contact George S. Lloyd, 501 Brooke Street, Charles Town, WV 25414, (304) 728-7538, [sandg501@frontiernet.net](mailto:sandg501@frontiernet.net).

The **Washington High School Patriots** are looking for businesses/organizations to sponsor a sign at the new **Washington High School Football Stadium**. The cost is \$250 for the first year and the sign can be renewed for \$100 each year after that. Signs will be 4'x4' and will be displayed with the business name and logo during home stadium games. The first home game is September 19. Call Karen Scott at (304) 725-0158 for more information and to see if you qualify for a discount.

**Hospice of the Panhandle** will offer training for anyone interested in volunteering for hospice. Training will be offered in Berkeley County at the **Hospice of the Panhandle** Legado Drive Office. Hospice 101 training is for all hospice volunteers. It will be held on Saturday, September 13 from 10:00- 11:30 a.m. Direct Service Training is for patient care and bereavement volunteers. It will be held on Saturdays, September 13 & 27 and October 11 & 25, 10:00 a.m.-3:30 p.m. For more information or to pre-register, call Brian Hott, Tricia Lawrence, or Hilda Snyder at (304) 267-1870.

**NEWS FROM CHAMBER MEMBERS (cont.)**

It is with great anticipation that we announce the opening of the **Charles Town Races and Slots Hotel, The Inn at Charles Town**, which will begin greeting guests Sept. 5, 2008. The **Inn at Charles Town** proudly offers 153 beautifully appointed guest rooms and suites with rooms overlooking the thoroughbred horseracing. The room rates include a hot "Quick-Start" breakfast buffet served each morning at the Inn. Some of the terrific amenities include shuttle service between the Inn and all the racing, gaming, and dining excitement at **Charles Town Races and Slots**, quaint and comfortable Lobby Bar, 24 hour Guest Laundry Facility, State of the Art Fitness Center, guest business center, and wireless internet access throughout the entire Hotel. The Inn has over 1900 square feet of flexible social and conference space and is adjacent to the "Skyline Ballroom" with over 5200 square feet of space. The Management and Staff of **Charles Town Races and Slots** and **The Inn at Charles Town** welcome Chamber members to call Annette Gavin, Hotel Sales Manager, at (304) 885-5811 to set up a tour of this beautiful new Inn.

The **Jefferson County Development Authority** has created an online application that can be searched by new and existing companies in Jefferson, Berkeley, and Morgan Counties. They are offering this service free to take commuters off the road and entice local businesses to hire local talent. Please register your business online at [www.jcda.net/workforcedb](http://www.jcda.net/workforcedb) and save time! Send your job descriptions directly to the applicants you believe are a good fit! They have approximately 800 applications at this time to view with large amounts of people looking for information technology, administrative, healthcare and skilled labor positions, among many other searchable categories. Contact Whitney Burch at (304) 728-3255 for technical support.

The EPEF Steering Committee is hoping for your participation in the Eastern Panhandle Entrepreneurs Forum (EPEF) as a possible sponsor. A yearly sponsorship costs \$350 and covers the refreshment expenses for one month's meeting. Although they are only asking you to pay the refreshment expenses for one month (approximately \$350), your company name will go out in all EPEF mailings for one full year. A sponsorship costs less than \$30 a month and will give a company recognition and marketing exposure from information sent out in press releases, radio announcements, and emails to over 2,500 members each month for 12 months. The sponsor marketing paragraphs appear on the EPEF website ([http://www.jcda.net/ent\\_forum.asp](http://www.jcda.net/ent_forum.asp)) and are emailed to members every month. They can be updated each month to include specials, advice, jokes, and anything else you think will draw more attention to your paragraph. Also, included in this price is the opportunity to speak about your company at any of their meetings for 15 minutes as a sponsor. This opportunity benefits each and every company in a different way; call Whitney Burch, **Jefferson County Development Authority** at (304) 728-3255 to discuss the benefits for your company and reserve your spot! Full sponsorship benefits can be provided if requested.

**Hospice of the Panhandle** offers the following grief supporting activities: The Circle of Hope is a six-week program offering information and support to those wishing to learn more about the experience of grief and the process of mourning. The next Circle of Hope groups will be starting on Monday, September 8<sup>th</sup>, 1:00-2:30 p.m. in Martinsburg and Wednesday, September 10<sup>th</sup>, 7:00-8:30 p.m., Martinsburg. Writing Memoirs and Remembrances is a class designed for the novice or the experienced writer, offering activities to create verbal snap-shots or written portraits. This event may be attended once or repeated. It will be held on Saturday, September 20<sup>th</sup>, 9:00-10:30 a.m. in Martinsburg and Saturday, September 27<sup>th</sup>, 9:00-10:30 a.m., Martinsburg. There are no fees for these programs; however, prior registration is required. To register or for more information and directions, call Larry at (304) 264-3902 or (800) 345-6538.

**NEWS FROM CHAMBER MEMBERS (cont.)**

On September 13, 2008, from 9 a.m. to 1 p.m., **CASA of the Eastern Panhandle** and **Community Alternatives to Violence** are joining together for the First Annual Carole Ergin Unity Walk against child abuse, neglect and family violence. The event will be held at three locations throughout the Panhandle: Sam Michaels' Park in Harpers Ferry, Poor House Farm Park in Martinsburg and the Berkeley Springs High School track. To register, call (304) 263-5100 or (304) 262-4424 or visit [www.comnav.org/events/](http://www.comnav.org/events/).

The **Friends of Happy Retreat** is offering a once in a lifetime opportunity to tour four Washington family homes during the Charles Town Heritage event on September 20, 2008. The homes are open for tour from 10 a.m.-5 p.m. and include Happy Retreat, Harewood, Cedar Lawn and Beallair. Tickets are \$20 in advance and \$25 on the day of the event. A single home tour costs \$8. To order advance tickets, visit [www.happyretreat.org](http://www.happyretreat.org) or call (304) 724-7956.

**West Virginia University Hospitals-East** and the **WVU Robert C. Byrd Health Sciences Center Eastern Division** will sponsor a community mini-medical school program on sun exposure, tanning beds and their effect on the skin. The program, titled *Under My Skin*, will be held on Tuesday, September 16, 2008 at the WVU Health Sciences Center in Martinsburg. The guest speaker is Eric Hurst, MD, a member of the City Hospital medical staff and a dermatologist with the Center for Dermatology in Martinsburg. Sign-in for the community mini-medical school program begins at 6:30 p.m., with the program to follow from 7 – 8 p.m. A dessert reception will be offered at the conclusion of the seminar. This community mini-medical school program is being offered free to the public as a community service of **WVUH-East** and the **WVU Health Sciences Center Eastern Division**. Reservations are strongly recommended. For more information or to register for this program, phone (304) 264-1223 or email [bknotts@wvuh-east.org](mailto:bknotts@wvuh-east.org).

**Curves in Charles Town** will have an open house on September 8-9 from 8 a.m.-1 p.m. and 3-7 p.m. Stop by at 305 S. West Street in Charles Town to see what they have to offer. Curves provides an exercise and weight control program designed specifically for women.

**OTHER NEWS**

The annual Camp Frame Beef Barbecue will be held Saturday, September 20, 2008 from 4 p.m. until 7 p.m. at Camp Frame 4-H Camp on Camp Frame Road in Hedgesville. Pit roasted barbecued roast beef will be served with potatoes, green beans, homemade bread and cakes. Carry out orders are available. Adults \$25; children 16 and under are \$10. Proceeds from this event are used to maintain and update the camping facilities used by hundreds of area youth each summer.

**DATES TO REMEMBER**

Sept. 4-7      *The Full Monty* – **Old Opera House**, Charles Town  
Sept. 6        Bloodmobile – **Harpers Ferry KOA Campground** – 9 a.m.-3 p.m.  
Sept. 8        Bloodmobile – Charles Town Lions Center – 2-7 p.m.  
Sept. 11-14    *The Full Monty* – **Old Opera House**, Charles Town  
Sept. 19       Membership Mixer – **The Inn at Charles Town**  
Sept. 21       Oktoberfest – **Bavarian Inn**, Shepherdstown  
Sept. 26-28    Fall Mountain Heritage Arts & Crafts Festival – Sam Michaels' Park