

**JEFFERSON COUNTY CHAMBER OF COMMERCE**  
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**BULLETIN NO: 579**

**OCTOBER 1, 2008**

**PUBLIC SERVICE RECOGNITION BANQUET – OCTOBER 14, 2008**

The 8<sup>th</sup> Annual Public Service Recognition Banquet will be held on Tuesday, October 14 at **Charles Town Races & Slots**. The social period will begin at 6:30 p.m. with dinner to follow at 7:00 p.m. This banquet will honor those in the county's emergency medical and emergency dispatch services and fire and police departments. Departments have chosen an individual in their department who they feel should be recognized at the banquet. With the co-sponsorship of **Charles Town Races & Slots**, the dinner is \$10 per person. Call your Chamber office at (304) 725-2055 to make you reservation. Support your local emergency departments by attending this banquet in their honor!

**HIGH SCHOOL-BUSINESS SYMPOSIUM**

Businesses leaders will be needed to serve as leaders for the 27<sup>th</sup> Annual High School-Business Symposium on the Free Enterprise System. With the addition of a new high school in Jefferson County, our sponsorship of the High School-Business Symposium will change to two symposiums with each held at the student's high school. The symposium for **Washington High School** will be held on Thursday, November 6 from 8:30 a.m. – 11:00 a.m., and the symposium at **Jefferson High School** will be held on Thursday, November 13 from 8:30 a.m. – 11:00 a.m. We ask all leaders to arrive by 8:00 a.m. so the moderators can discuss the format. If you can spend a few hours of your time with students from either or both of these schools or if you need more information, please contact your Chamber office at (304) 725-2055.

**LEADERSHIP JEFFERSON**

In the first class of its third year, participants in this year's Leadership Jefferson program met from September 3-4 for a two day retreat at the **National Conservation Training Center** in Shepherdstown for leadership training and team building skills. The October module – Local Government – will include attendance at The Journal/WEPM candidate's debate at **Washington High School** on October 8 at 7:00 p.m. for the candidates running for County Commission. A mixer will also be held so the current class can meet participants from previous classes of Leadership Jefferson.

**SURVEY**

In the September issue of this monthly bulletin was a survey asking for your opinion on the issue of growth in Jefferson County. The question asked, "Do you think it would be prudent for all parties to openly and respectfully discuss the growth issues of Jefferson County?" An opinion of yes or no was asked for. It is important for members to complete surveys from your Chamber so the Board of Directors can make decisions based on input from the members. Please send us an email voicing your opinion at [chamber@jeffesoncounty.com](mailto:chamber@jeffesoncounty.com).

**MEMBERSHIP REPORT**

We are pleased to welcome the following new members:

**Spectrum Home Services**

Tanya Schwartzbeck, Representative  
217 General Early Drive  
Harpers Ferry, WV 25425  
(304) 724-8976

[www.spectrumhomeservices.com](http://www.spectrumhomeservices.com)

House Cleaning, Handyman Services

**Proshred of Northern Virginia**

Steve Theobald, Representative  
45668 Terminal Drive, Suite 150  
Sterling, VA 20166  
(571) 262-7621

[www.proshred.com](http://www.proshred.com)

On-Site Document Destruction Services

**Glory Days Grill**

Joe Consenza, Representative  
190 Oak Lee Drive  
Ranson, WV 25438  
(304) 728-4000

[www.glorydaysgrill.com](http://www.glorydaysgrill.com)

Restaurant

**The Inn at Charles Town**

Annette Gavin, Representative  
100 Hollywood Drive  
Charles Town, WV 25414  
(304) 885-5811

[annette.gavin@pnggaming.com](mailto:annette.gavin@pnggaming.com)

Lodging

**Simplified Business Solutions, Inc.**

Daena Carter, Representative  
110 S. George Street, #1  
Charles Town, WV 25414  
(304) 724-7376

[daenac@aol.com](mailto:daenac@aol.com)

Business Consultant, Bookkeeping

As of this date we have 384 members who have paid their fair share investments for a total of \$48,753.00 for fiscal year 2008-2009.

**NEWS FROM CHAMBER MEMBERS**

**Hospice of the Panhandle** is offering a Hospice 101 class and Direct Service Training at the home of a current volunteer located at 51 Margaret Court in Charles Town. The Hospice 101 class is for anyone interested in learning more about Hospice as well as those wishing to become volunteers. It will be held on Tuesday, October 7<sup>th</sup> from 10:00 a.m. – 11:30 a.m. The Direct Service Training is a requirement of Hospice volunteers who work directly with patients and families. It will be held Tuesdays and Thursdays, October 7, 9, 14 & 16, from 10:00 a.m. – 3:30 p.m. There is no fee but prior registration is required and seating is limited. To register or for more information, please call Tricia Lawrence or Hilda Snyder at (304) 267-1870. You may also email [plawrence@hospiceotp.org](mailto:plawrence@hospiceotp.org) or [hsnyder@hospice.otp.org](mailto:hsnyder@hospice.otp.org).

**Birthright**, a nonprofit organization in Ranson, is sponsoring a Black and White Benefit Ball on October 25 from 7 p.m.-? at **Charles Town Races and Slots**. There will be dinner, entertainment, door prizes and a silent auction. Tickets are \$50 per person and include food and non-alcoholic beverages. There will be a cash bar. For tickets, call (304) 268-7014. Come and have some fun and support your local **Birthright**.

**NEWS FROM CHAMBER MEMBERS (cont.)**

**AAA Ranson Self Storage** announces their Grand Opening! Please join them for their Grand Opening and Ribbon Cutting Ceremony on October 15, 2008 at 1 p.m. Their beautiful, new state-of-the-art self storage facility located at 1186 N. Mildred Street in Ranson offers climate control, retail office suites, outdoor parking, boxing and moving supplies and free use of a moving truck! Meet the managers, Tina and Jessica, who would love to give you a tour of the facility and all of its features. Light refreshments will be served. They look forward to seeing you there!

A benefit concert in honor of Janet Parsons Marsceau, the Pastor's wife of **Fellowship Bible Church** in Shenandoah Junction, will be presented at the New Life Community Church in Inwood on October 18 at 7 p.m. The church is located off I-81, Exit 8, approximately ½ mile on the left. Tickets are a \$20 donation and children ages 6-12 are a \$10 donation. Call (304) 754-9187 for tickets. Janet has had both kidneys removed because of an inherited polycystic kidney disease and has received a transplant. The anti-rejection drugs and testing that she will need for the rest of her life costs \$2,000-\$5,000 a month. Nashville singer John Berry will present an acoustic concert to help raise money for these expenses. The church is also looking for any businesses or persons who might be able to help sponsor the concert with a tax deductible contribution. Mr. Berry has agreed to present this show at a discounted rate, and they hope to get enough sponsors so all ticket sales can go to medical expenses. Come and show Janet your support on October 18 and see a great show that the family will enjoy.

The annual Holiday Bazaar at **Asbury United Methodist Church**, 110 E. North Street, Charles Town, will be held on Saturday, November 1 from 9 a.m.-2 p.m. Enjoy holiday crafts, baked goods, homemade soups, a white elephant sale, silent auction, jewelry, candies and much more! Lunch will also be available for purchase.

On November 10 at 6:00 p.m. **Hospice of the Panhandle** is offering the first ever "Homegrown for Hospice: Local Fare and Local Wares Dinner and Auction" at **The Anvil Restaurant** in Harpers Ferry. Ticket holders will enjoy food from **The Anvil Restaurant** and other local restaurants, caterers, and bakers. The auction will spotlight wares from local artisans...the items were born and raised right here! Ticket items are \$25, must be purchased in advance, and are very limited. Call Ashley at (304) 267-1870 ext. 207 for more information or to reserve your tickets.

**Locust Hill Golf Course (LHGC)** and **Jefferson County Community Ministries (JCCM)** proudly announce their Inaugural Turkey Shoot Golf Scramble on Saturday, November 22 at 10:00 a.m. Entry fee for the tournament is a ten pound or greater frozen turkey and \$20. All of the donated turkeys will be collected on site by **JCCM** and distributed to local families in need of holiday meals. Proceeds from a 50/50 drawing and the sale of mulligans will also be donated from **LHGC** to **JCCM**. Chamber members are strongly encouraged to help make the Inaugural Turkey Shoot Golf Scramble a huge success and an annual community charity event! For more information, please contact Chris Fauble, (304) 728-7300, [cfauble@locusthillgolf.com](mailto:cfauble@locusthillgolf.com).

*Feed Your Faith* cookbooks are now available at **Good Shepherd Caregivers**. This fabulous hardcover cookbook offers more than 500 recipes and is three-ring bound, offering room for expansion aside from its 200 pages. Each tab features meal prayers from diverse faith traditions on the front and a full page of helpful hints on the back. There's room to jot down your own favorite recipes at the end of each section, and a cooking reference makes for a nice conclusion. They are available for \$10 at both offices in Shepherdstown and Charles Town. Please call (304) 876-3325 for more information.

**NEWS FROM CHAMBER MEMBERS (cont.)**

**SeaMaster Cruises** was recently selected as the “Best of the Best” travel agency by the readers of the **Journal**. The “Best of the Best” is an annual contest for businesses located within the Eastern Panhandle. Rose Stevenson, owner of **SeaMaster Cruises**, would like to sincerely thank everyone who voted for her cruise and all-inclusive travel agency. **SeaMaster Cruises** can be reached at (304) 728-5500 or [rstevenson@seamastercruises.com](mailto:rstevenson@seamastercruises.com).

**West Virginia University Hospitals-East** and the **WVU Robert C. Byrd Health Sciences Center Eastern Division** will sponsor a community mini-medical school program on Attention Deficit Hyperactivity Disorder (ADHD) in children and young adults. The program titled *Trying to Pay Attention* will be held on Tuesday, October 28 in the social hall of St. James Catholic Church in Charles Town. The public is invited to attend this mini-medical school program to learn how ADHD affects school-age populations. The guest speaker, Dr. Sarah Moershel, is a board certified pediatrician and an assistant professor of pediatrics and family medicine with West Virginia University’s Harpers Ferry Family Medicine. Moershel also serves as the pediatric clerkship director for West Virginia University’s Eastern Division and is a member of the **Jefferson Memorial Hospital** medical staff. Sign-in for the community mini-medical school program begins at 6:30 p.m. with the program to follow from 7-8 p.m. Light refreshments will be offered at the conclusion of the seminar. This community mini-medical school program is being offered free to the public as a community service of **West Virginia University Hospital-East** and the **West Virginia University Health Sciences Center Eastern Division**. Reservations are strongly recommended. For more information or to register for this program, phone (304) 264-1249.

**WPS** of Hagerstown, Maryland has been named one of the country’s Elite Dealers by *OfficeDEALER* magazine. The award is presented annually by the magazine to the top office equipment, office products, and office furniture dealers in the U.S. According to publisher Rich Kunkel, the 110 dealers presented with the prestigious 2008 Elite Dealer awards were selected from a record number of entries. “It takes something special to stand out as an Elite Independent dealer in 2008,” Kunkel said. “Among Elite Dealers, success is not about surviving, it’s about thriving – even in tough economic times.” A profile of **WPS** is included in the August 2008 issue of *OfficeDEALER* magazine. **WPS** was founded in 1973 by Vince and Ann Dellaposta. As the area’s leading provider of state-of-the-art office equipment, the company has enjoyed tremendous growth over the past several years and now has 63 employees and offices located in Altoona and Camp Hill, Pennsylvania in addition to the Hagerstown, Maryland headquarters. **WPS** operates in 35 counties throughout West Virginia, Maryland, Pennsylvania and Virginia. Debra Dellaposta, Vice President of **WPS**, stated “It is always an honor to be recognized for our hard work and the dedication we show to our client’s. With the thousands of office equipment dealers to choose from, being selected as one of the top 110 is a great honor and is a real tribute to the many dedicated employees of **WPS**”. *OfficeDEALER* magazine is a national publication that serves more than 13,000 subscribers involved in the reselling of office supplies, office furniture and office equipment. The Elite Dealer award is based on a company’s superior sales and marketing, dedication to customer service, community involvement and the ability to provide customers with unique and innovative solutions. For additional information about the magazine, visit their website at [www.allthingsoffice.com](http://www.allthingsoffice.com). For additional information about **WPS**, call Joe Dellaposta at (800) 456-1977 or visit the website at [www.wpsolutions.com](http://www.wpsolutions.com).

**NEWS FROM CHAMBER MEMBERS (cont.)**

Curves, an international women's fitness franchise, is no stranger to the fight against breast cancer. Over the last several years, Curves locations, including the one in Charles Town, have participated in various fundraising and charitable events to raise millions for the cause. Now, to continue their efforts, **Curves of Charles Town** will offer the Liv Aid breast self-exam kit during October Breast Cancer Awareness Month to help women become more comfortable performing their monthly at-home exams. Non-members can get a free Liv Aid when they come in to the fitness center and experience a CurvesSmart™ demonstration. CurvesSmart™ is a new, personal coaching system customized for each member that's designed to provide motivation and accountability with moment-to-moment feedback and progress reports detailing, among other measures, how many calories were burned during a workout. Curves members have a variety of ways to obtain a Liv Aid, including working out three times a week to be entered into the Breast Cancer Awareness drawings. Liv Aids are also available for purchase by anyone in the community. "Curves has always been an advocate of breast cancer awareness, but now we're taking it a step further and helping the women in our community exercise good breast health," said Lyn Schindel, owner of **Curves of Charles Town**, located at 305 S. West Street. "We're proud to be part of a company whose goal is to put the Liv Aid into a million women's hands this October." For more information on **Curves of Charles Town** or details about how women can get a free Liv Aid breast self-exam kit, please contact the Curves staff at (304) 725-3482.

**OTHER NEWS**

The following letter was received via email from the Small Business Association:

Greetings,

As valuable small business resources, you are fully aware the impact small businesses have on our communities and economy. They represent over 97 percent of all businesses in the state and are generally the hardest working, most under-appreciated individuals we deal with on a daily basis.

The SBA sets aside one week each year to honor and recognize the contributions and significant impact entrepreneurs and small business champions have on our society. National Small Business Week will be held the week of May 18, 2009 in Washington, DC. The West Virginia District Office is looking for nominations for the 2009 Small Business Person and Champion awards (eleven categories in all) for its Small Business Week Celebration.

The West Virginia award winners will be honored during our SBW Celebration rationally held in May or early June. We were honored to have the West Virginia Chamber of Commerce host the 2008 celebration at the State Cultural Center on June 5 of this year. The award winners will also be featured in a special issue of The State Journal. The state award recipients will be in contention for Regional and National competition.

The 2009 nomination package can be found on the West Virginia District web site at [www.sba.gov/wv](http://www.sba.gov/wv) under the Spotlight section (also the required SBA Form 3300 is located there as well). The deadline for nominations is Friday, November 28, 2008.

Questions can be directed to me at the number below or via email ([richard.haney@sba.gov](mailto:richard.haney@sba.gov)). You may also contact Barbara Carder at (304) 623-5631 ext. 222 ([barbara.carder@sba.gov](mailto:barbara.carder@sba.gov)).

Thank you for your past, current and future support and please consider nominating a deserving entrepreneur and/or champion for one of these prestigious awards!

Rick Haney

Public Information Officer, West Virginia District Office  
(304) 623-5631 ext. 230

**MOUNTAIN HERITAGE ARTS & CRAFTS FESTIVAL**

Well, the weather was not what we had hoped for but it turned out to be better than what the meteorologists were predicting, and we actually saw sun on Saturday and Sunday afternoons! We would like to extend a thank you to the following businesses, organizations, and individuals for their donations of time, products, and services: **BB&T**, Boy Scout Troop #68, **Courtney and Son Auto Parts/Wrecker Service**, **Frontier/A Citizens Communications Company**, **Good Shepherd Interfaith Volunteer Caregivers**, **Harpers Ferry Job Corps Center**, **Holiday Inn Express**, Jefferson County Deputy Sheriff's Reserve, **Jefferson County Fire and Rescue Association**, **Jefferson County 4-H Leaders Association**, Jefferson County Parks and Recreation Commission, **Jefferson High School Band Boosters**, Shenandoah and Potomac Valley Garden Railway Club, **Sleepy Hollow Golf and Country Club**, **Specialty Business Supplies**, and U.S. Customs and Border Protection. We thank those who worked in the Finance Office: Peggy Smith, **City of Charles Town**; J. Frank Fargo, **Frank Fargo Insurance & Financial Services**; Pat Dockeney, **Jefferson Publishing Company**; Julie DeHaven, **Nichols DeHaven & Associates**; **Patricia Ott**; Tiffany Hine, **Briel PC Attorneys**; Jeff Rogers, **Specialty Business Supplies**; and Chris Colbert, **United Bank**. In addition, we thank the following volunteers who manned the Chamber booth: Tina Infinger, **AAAA Self Storage**; Dr. Frank McCluskey, Melanie Winter and Diana Gunia, **American Public University**; Lorrie Miller, **BB&T**; Tammy Miller, **Bank of Charles Town**; John Dempsey, **City National Bank**; David Hartley, **Eastern Panhandle Home Builders Association**; Peggy Burcker, **ERA Realty**; Barbara Bralick, **Harpers Ferry Job Corps Center**; **Pat Hubbard**; Chris Johnson and Karen Kisner, **Panhandle Home Health**; Rose Stevenson, **SeaMaster Cruises**; Kim Howard, **Shenandoah Health Village**; **John Sherwood**, Tanya Schwartzbeck, **Spectrum Home Services**; Annette Gavin and Chanel Resh, **The Inn at Charles Town**; Lynn Hamm, **Trackside Beauty & Barber Shop**; and Judy Hockman, **WVUH-Hospital East/Jefferson Memorial Hospital**. We also appreciate all of those who contribute in many ways to the festival, including our members who support the Chamber throughout the year, and Lorrie Miller, **BB&T**; Fonnie Crawford; Charles LeMaster, **Jefferson Security Bank**; Keith Mumaw, **Mumaw & Vickers CPAs**, **Charles Lowery**, and **Patricia Ott** who helped with Sunday evening check-out for the September festival. A special thanks to Nancy Morgan who volunteered many hours in our Chamber office helping to label and stuff envelopes and anything else that needed to be done. She also spent the festival weekend answering phones and directing visitors to Sam Michaels Park. We couldn't have put this all together without her help and support. And last but not least our staff/employees including Mary Via, Linda Finnegan, Mary Ann Oliver, Bill Dodson, Wanda Bowman, Marty Braithwaite, Bill Gray and Bob Turner. Thanks for your support!

**DATES TO REMEMBER**

October 4-5	12 <sup>th</sup> Annual Parade of Homes – Sponsored by <b>E.P. Home Builders Assn.</b>
11-12	12 <sup>th</sup> Annual Parade of Homes – Sponsored by <b>E.P. Home Builders Assn.</b>
October 14	Public Service Recognition Banquet – <b>Charles Town Races &amp; Slots</b>
October 24-26	<i>Night Watch</i> – <b>Old Opera House</b> , Charles Town
October 31	<i>Night Watch</i> – <b>Old Opera House</b> , Charles Town
November 1-2	<i>Night Watch</i> – <b>Old Opera House</b> , Charles Town



