We are a For-Purpose organization that promotes profitable and vital growth for its business members through dedicated collaboration, networking, marketing, membership events, and education.
We would like to welcome our newest members to the Chamber: R & R Catering. Wishing you growth and prosperity!
RIBBON
CUTTINGS

True Performance Fitness

Roberts Realty Group
How to Maximize Your Investment

Chamber Member Orientation

- FREE Event to new, current and future chamber members
- Learn how the Chamber can help you and your business
- Learn about marketing opportunities the Chamber has to offer
- Learn the 4 Core Functions of the Chamber

Tuesday, November 16, 2021
11:00 A.M. - 12:00 P.M.
Grab a cup of coffee and join us on ZOOM!

Can’t make this date? We will have another session in January! If you are thinking about becoming a member or you are a member, this workshop is for you!
Chamber Email Blasts are a great tool to get info about your business out to the membership.

Here is all you need to do:

- Create a flyer (PDF, DOC, PUB, JPG, PNG) send to Kimm@JeffersonCountyWVChamber.org with the below info
- Select a subject line for your flyer
- Select the day you would like the blast to go out (If that day is not available, we will contact you)
- Let us know who to invoice (via email) for the blast
  - $50 For Business Members
  - $25 For Non-Profit Members
  - 50% off for each added duplicate of same email blast
- Please let us know if you need to view a test version before the blast is distributed
- Your blast will hit 1100-1400 inboxes, let us know if you would like to include members only or non-members too
- Your blast will be featured on our FaceBook homepage, Instagram and our Twitter timeline
- Review our membership code of conducts here

We are a For-Purpose organization that promotes profitable and vital growth for its business members through dedicated collaboration, networking, marketing, membership events, and education.
We are excited to announce a new benefit to our Chamber Members. We can post your job openings on our website!

Requirements to Participate:

⇒ Email Job Post verbiage or send flyer
⇒ We will post for 6 weeks or until position is filled and asked to remove post
⇒ Active Membership (up to date)
⇒ This is a free Membership benefit

Contact us now to get your job openings filled!  Kimm@JeffersonCountyWVchamber.org
CHAMBER BOARD OF DIRECTORS NOMINATIONS NOW BEING ACCEPTED

The Jefferson County Chamber of Commerce is currently accepting nominations for the 2022-2024 Board of Directors. All nominees must be a member of the Chamber or an employee in good standing of a member of the Chamber. All nominations must be submitted in writing by email with “Nomination” in the subject line.

Email nominations can be sent to: Chamber@jeffersoncountywvchamber.org.

No phone or floor nominations on the day of the election will be accepted.

The election of directors will be held on November 18th at the monthly membership meeting.

All nominations must be submitted by Monday, November 1, 2021.

Congratulations to our golf tournament winners!

**First place team** ~ Patrick Darlington, Kevin Starliper, Charlie Lowery, and Joe Hronez

**Second Place team** ~ Chris Puller, Natasha Fogle, Randy Davis, and Caleb Moore

**Third place team** ~ Eric Stenger, Chris Hoffmaster, Mark Ingles, and Edward Boswell

Thank you to everyone who played in our golf tournament!
READY TO BECOME MORE VALUABLE TO AN ORGANIZATION?

Learn the tools, methods, and principles used to become a certified Lean Practitioner. Use these new skills to solve problems and help team members develop the continuous improvement skillset. Work through the tools alongside a Black Belt and Master Black Belt to prepare and repeat real-life workplace scenarios.

STUDENTS LEARN:

- To define Lean
- The 5s methodology and how to apply it
- Stream mapping
- The 8 wastes commonly found in an organization
- To define error proofing and to prevent and detect errors
- How to define visual management at work and its benefits
- The concept of workplace design and layout
- Changeover and understand the 13 steps and 10 golden rules
- Standard work and its importance to the workplace
- To define and structure a kaizen event
- A3 and the 6 steps
- Root cause analysis

FALL 2021 SCHEDULE

Course is held virtually with online course modules.
Tuition: $1895 per student

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>October 6</td>
<td>10am - 11am</td>
<td>Kick Off</td>
</tr>
<tr>
<td>October 20</td>
<td>10am - 11am</td>
<td>Virtual Coaching</td>
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<tr>
<td>October 27</td>
<td>10am - 11am</td>
<td>Virtual Coaching</td>
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<tr>
<td>November 3</td>
<td>10am - 12pm</td>
<td>Certification Exam</td>
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During the month of October, WVU Medicine Berkeley Medical Center and Jefferson Medical Center are offering 3D Tomo Digital Mammogram Screening Clinics to women age 40 and older.

This special discounted fee was designed to help patients who haven't met their deductible or have a high deductible, whose insurance doesn't include a mammogram with an annual exam and for those with no insurance.

Early Detection IS THE KEY!

$60

Discounted Screening Fee
Cash, Check, Credit Card

A physician's order is not required, but patients must register by phone. Any patient without a physician will be assigned one to receive test results.

Call 1.844.802.2734, opt #2 to schedule your appointment at the Women's Imaging Center

WVUMedicine.org
Supporting Local Business

We’re excited to join the proud Jefferson County family of businesses. When you think about manufacturing, you might picture line operators, warehouse workers, and industrial engineers, but there’s so much more. It takes a team of employees alongside a reliable and high-quality supplier network to support the day-to-day operations of our facility. We’re creating new opportunities for businesses across the region by hiring full-time and seasonal suppliers.

rockwool.com/west-virginia/vendor-and-supplier-application
GOLD ADVERTISING SPOTLIGHT

Patricia Sherwood
Real Estate

MODERN

FARM HOUSE

BOLD

FRENCH COUNTRY

Whatever your style, I'll guide you home.

Patricia “Patti” Sherwood
REALTOR® Your trusted real estate advisor.
304-279-4795
patricia.sherwood@longandfoster.com

Long & Foster
976 Foxcroft Avenue
Martinsburg, WV 25401
304-263-7800
Margaret Bartles, Broker
2021
JEFFERSON COUNTY CHAMBER OF COMMERCE

BOARD OF DIRECTORS
Chris Puller, President; Sierra Pacific-Charles Town
Patti Sherwood, Vice President Long & Foster Real Estate
Jeanie Hamilton, Treasurer; Mid Atlantic Farm Credit
Heather McIntyre, Executive Director; Jefferson County Chamber of Commerce

BOARD MEMBERS
Mark Graves, ROCKWOOL
Natalie Greene, Ortega’s Taco Shop
Kim Himes, BCT-Bank of Charles Town
Judy Hockman, WVUHS Home Care
Karissa Horowicz, Pivot Physical Therapy
Josh Householder, CNB Bank
Pat Hubbard, Blue Ridge Community & Technical College
Christina Johnson, Health Consultant
Darrell Jones, SVG Commercial Cleaning, LLC
Jassi Mason, Hollywood Casino at Charles Town Races
Tyler Mayhew, Bowles Rice LLP
Tara Orndorff, Hampton Inn & Suites
Amy Panzarella, Amy Panzarella LLC
Aneesh Sompalli, Valley Health System

STAFF
Kimm Spencer, Executive Director Assistant
CHAMBER SPONSORS

GOLD ANNUAL SPONSORS & MARKETING PARTNERS

Click on a logo to find out more about these great sponsoring chamber members!